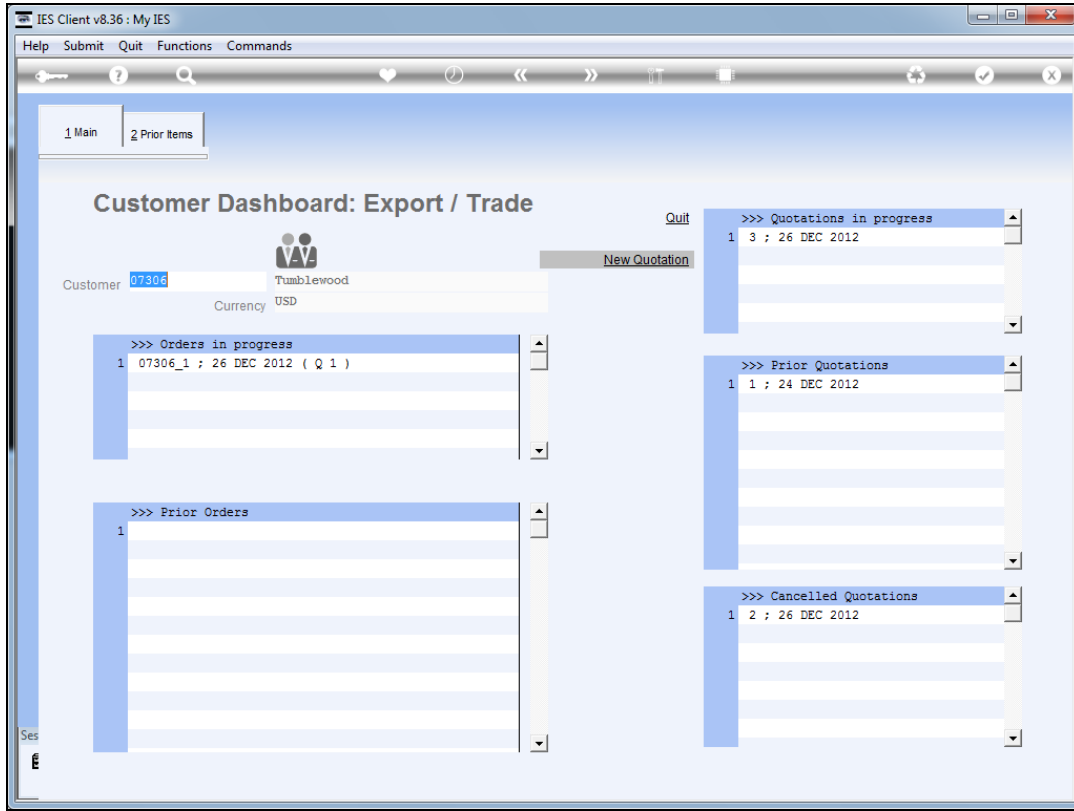


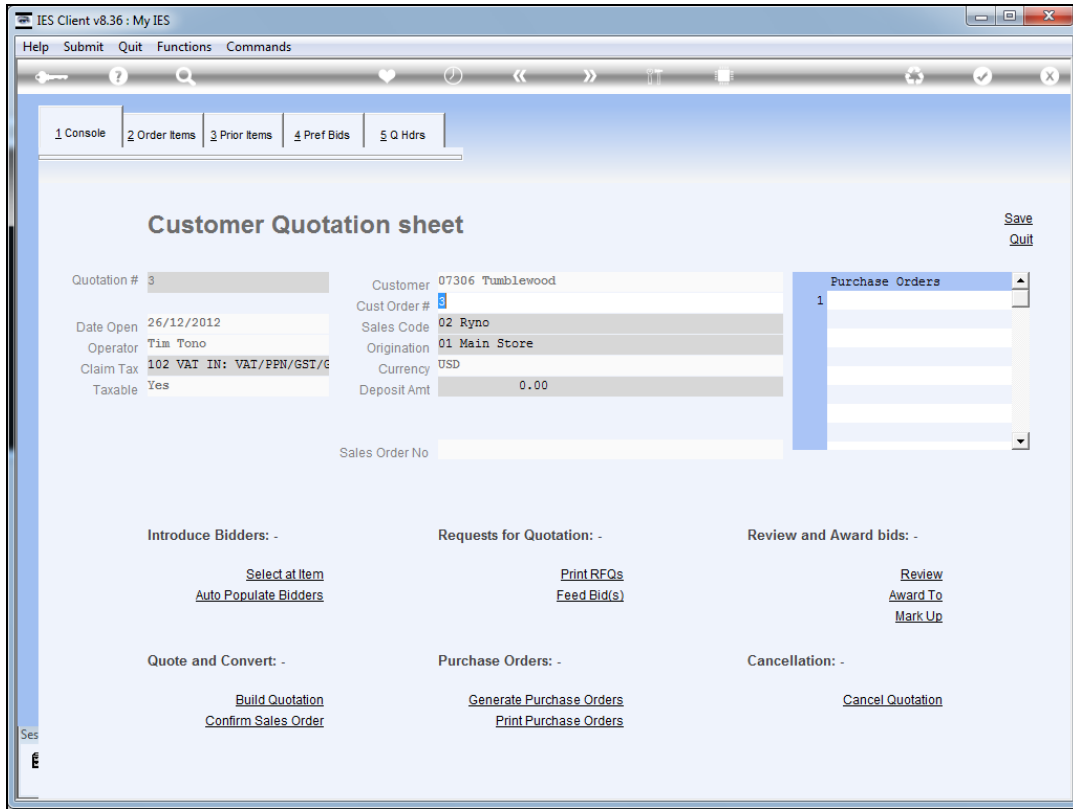
Slide 1

Slide notes: At the Customer dashboard we have 3 Quotation sections. The 1st is for new and current Quotations. To open a new Quotation, we just choose 'New Quotation'.



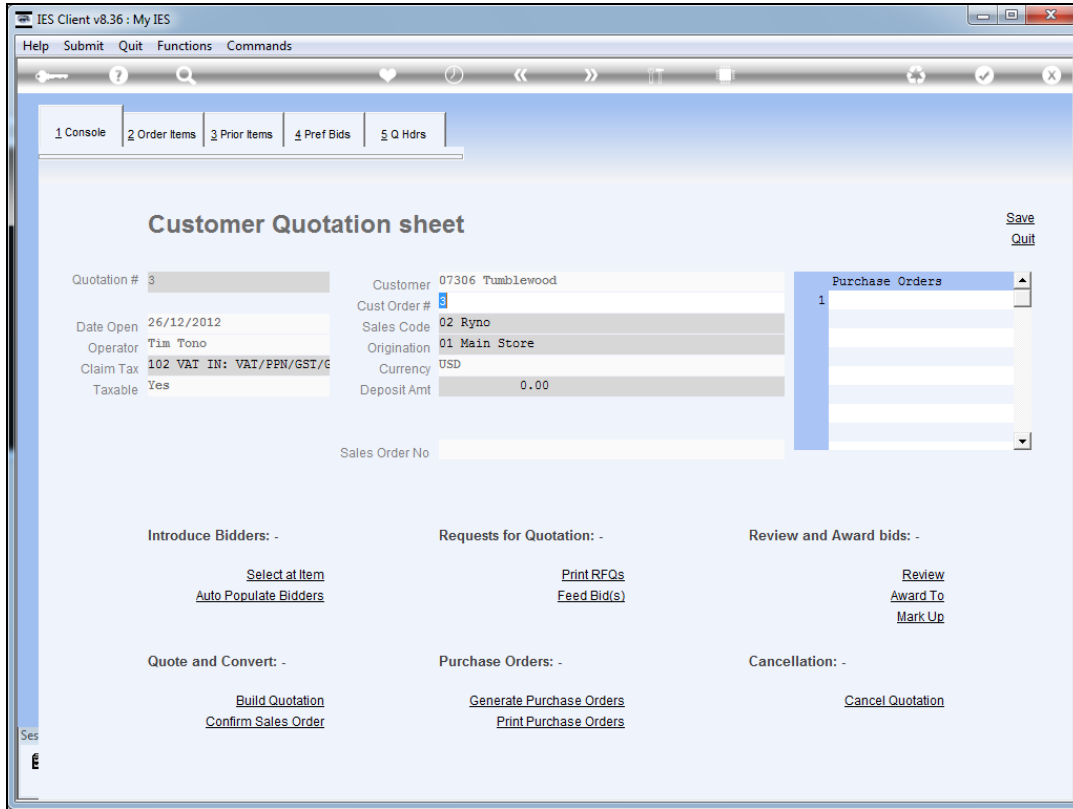
Slide 2

Slide notes: The system will automatically create a quotation workflow set with a number of defaults, and we can work with it by dbl-clicking on the Quotation.

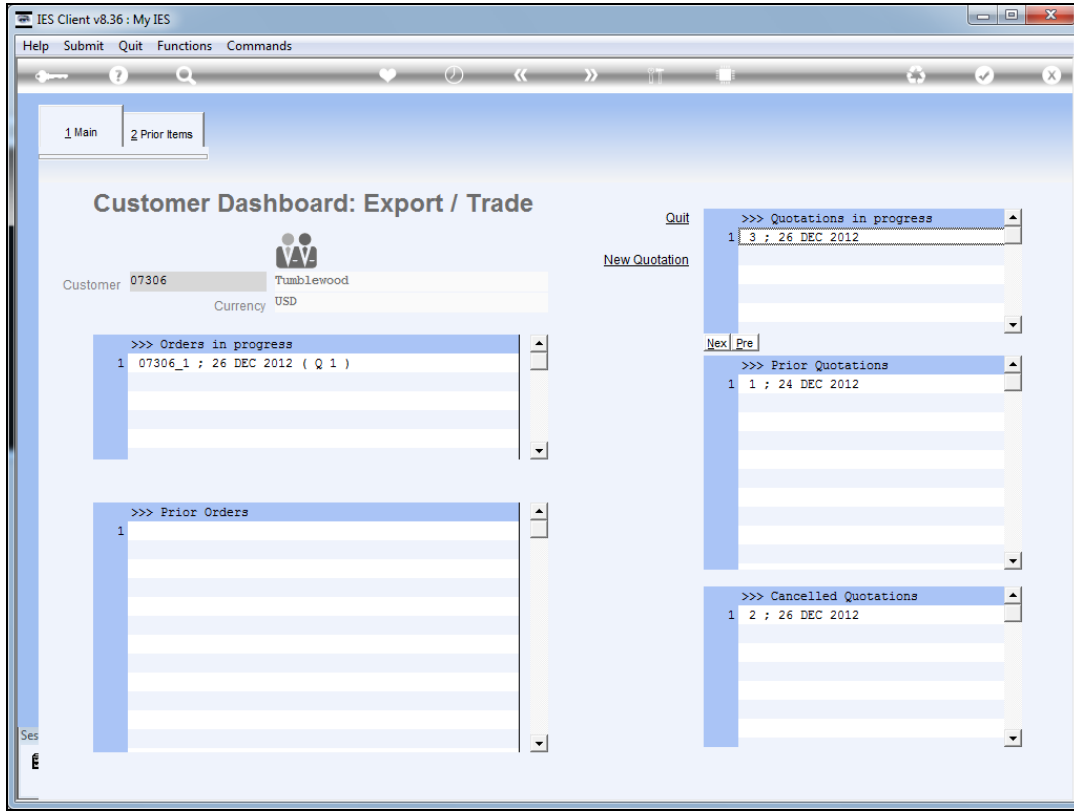


Slide 3

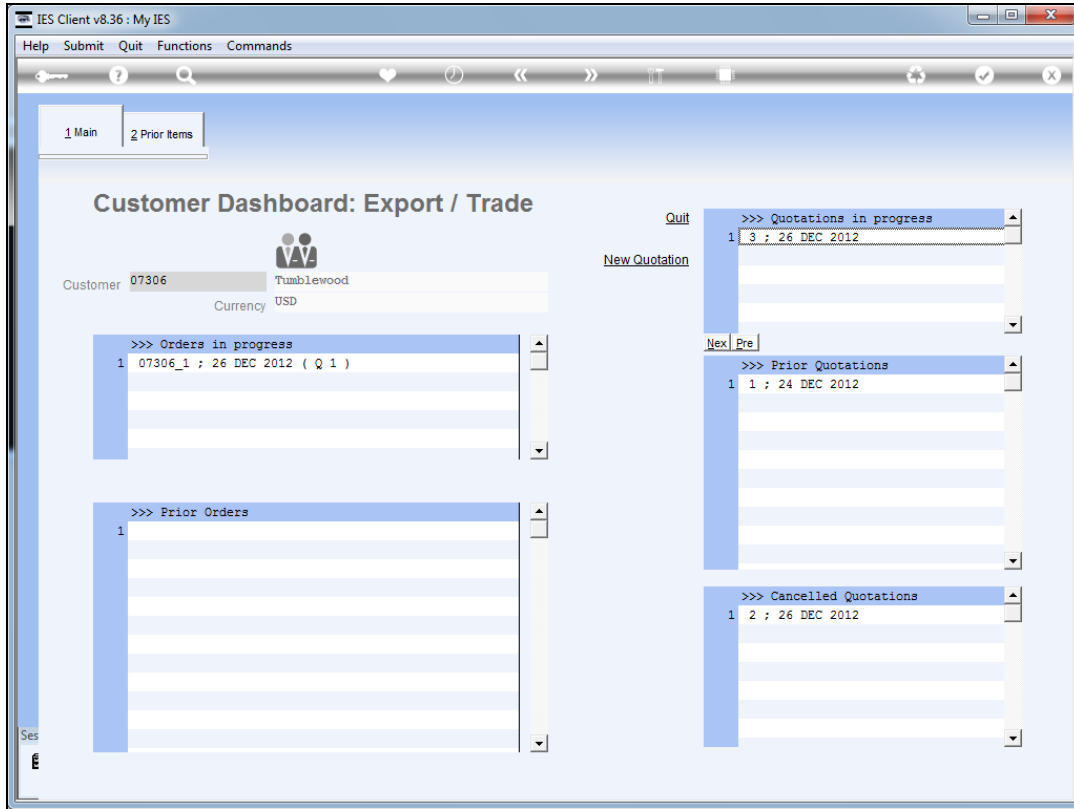
Slide notes: This new quotation workflow set is ready for use, and we can start performing steps on it. We can leave the workflow set and return any number of times to work with it.



Slide 4
Slide notes:

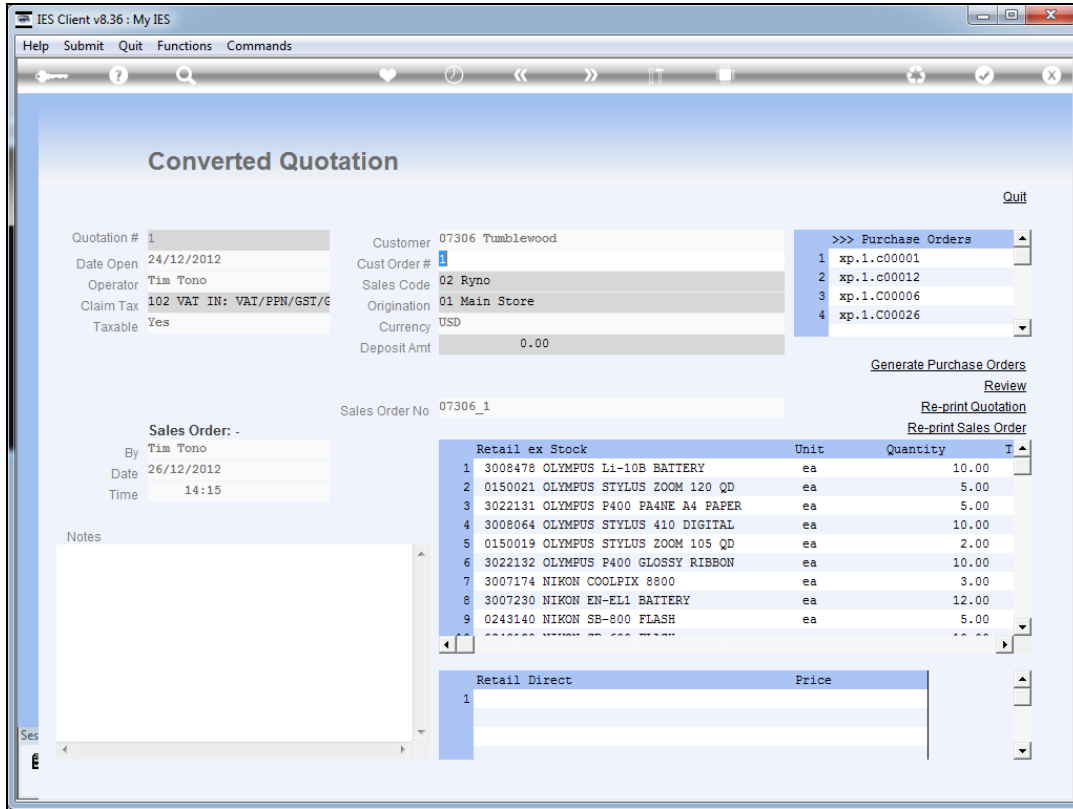


Slide 5
Slide notes:



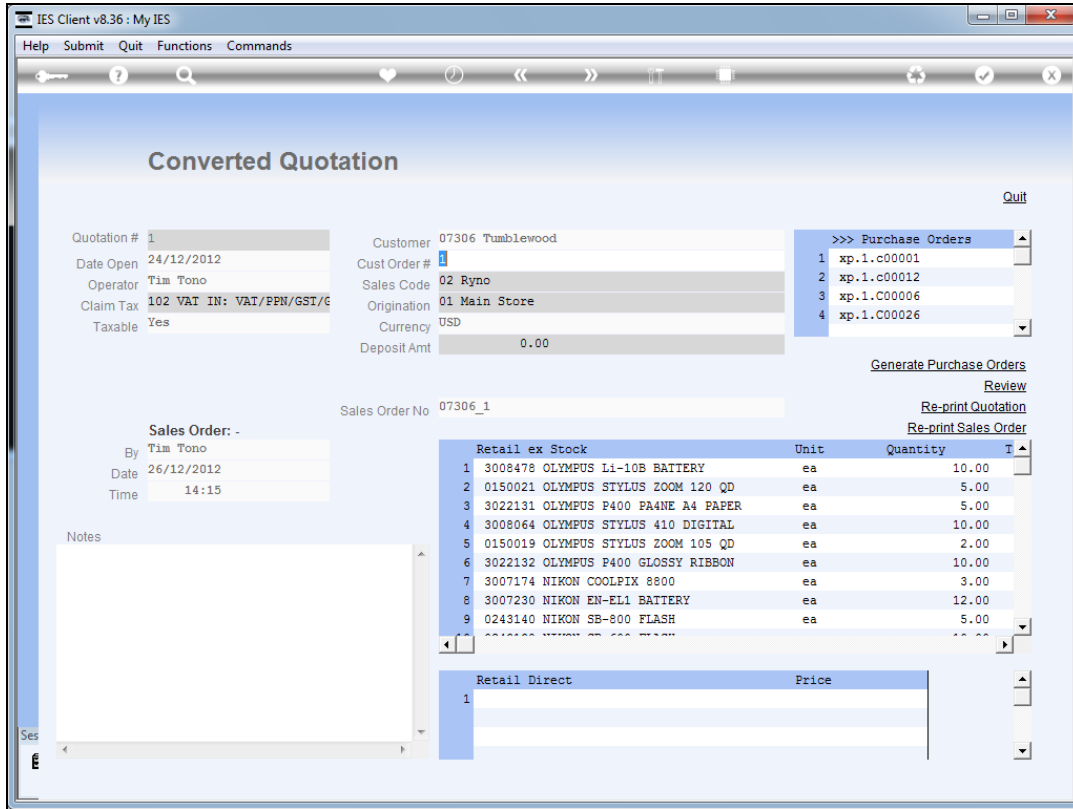
Slide 6

Slide notes: Any prior Quotation for the Customer can be entered by a dbl-click.



Slide 7

Slide notes: A prior Quotation is always a Quotation that has been converted to a Sales Order, which may still be current or already a prior Customer Order.



Slide 8
Slide notes:

IES Client v8.36 : My IES

Help Submit Quit Functions Commands

Converted Quotation

Quit

Quotation # 1
Date Open 24/12/2012
Operator Tim Tono
Claim Tax 102 VAT IN: VAT/PPN/GST/E
Taxable Yes

Customer 07306 Tumblewood
Cust Order # 1
Sales Code 02 Ryno
Origination 01 Main Store
Currency USD
Deposit Amt 0.00

>>> Purchase Orders
1 xp.1.c00001
2 xp.1.c00012
3 xp.1.C00006
4 xp.1.C00026

Generate Purchase Orders
Review
Re-print Quotation
Re-print Sales Order

Sales Order No 07306_1

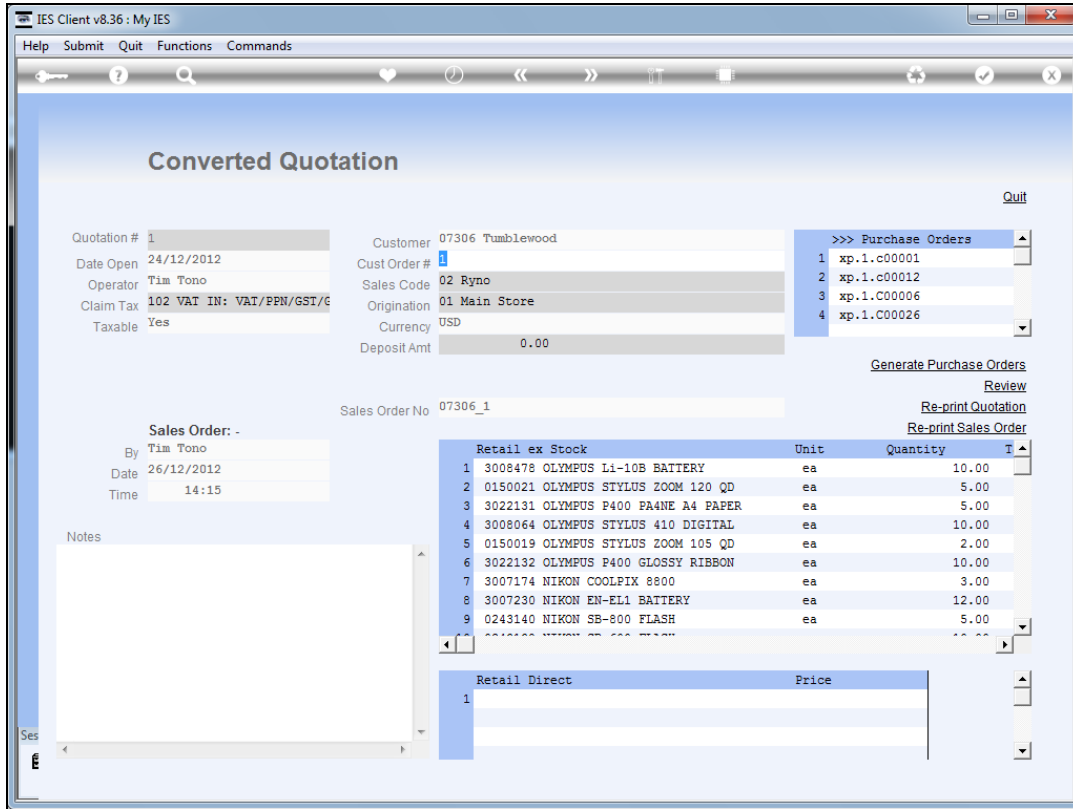
Sales Order: -
By Tim Tono
Date 26/12/2012
Time 14:15

Retail ex Stock	Unit	Quantity
1 3008478 OLYMPUS LI-10B BATTERY	ea	10.00
2 0150021 OLYMPUS STYLUS ZOOM 120 QD	ea	5.00
3 3022131 OLYMPUS P400 PA4NE A4 PAPER	ea	5.00
4 3008064 OLYMPUS STYLUS 410 DIGITAL	ea	10.00
5 0150019 OLYMPUS STYLUS ZOOM 105 QD	ea	2.00
6 3022132 OLYMPUS P400 GLOSSY RIBBON	ea	10.00
7 3007174 NIKON COOLPIX 8800	ea	3.00
8 3007230 NIKON EN-EL1 BATTERY	ea	12.00
9 0243140 NIKON SB-800 FLASH	ea	5.00

Notes

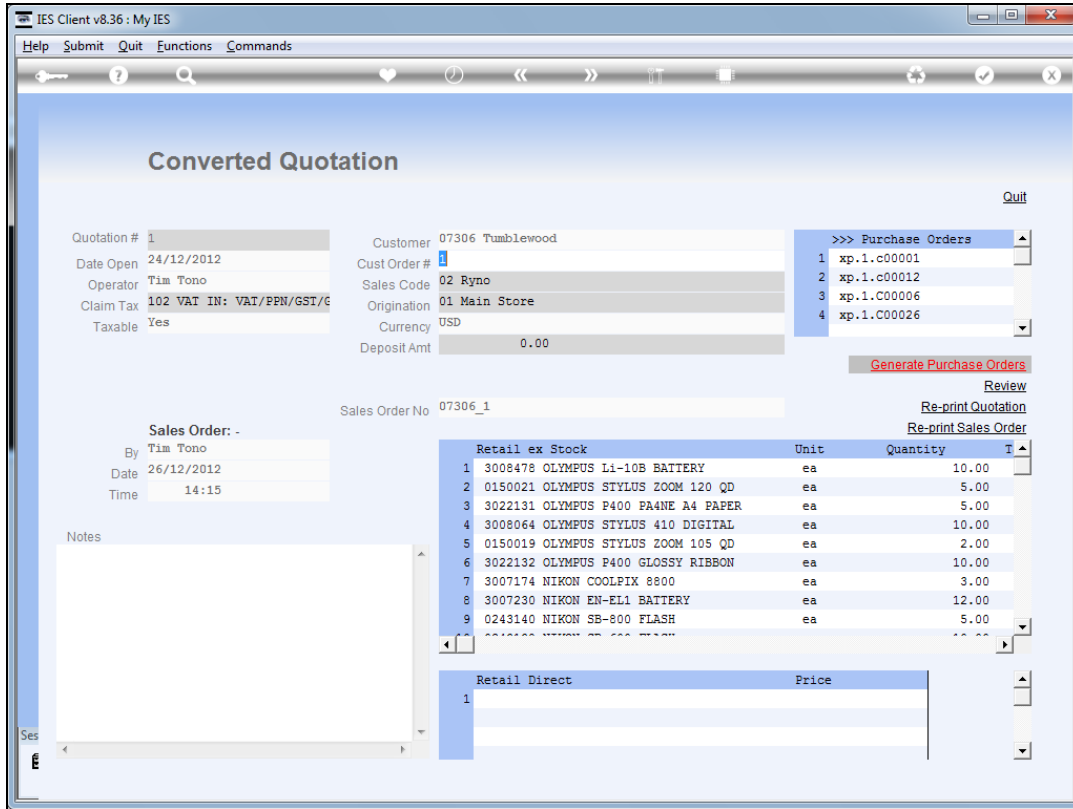
Retail Direct Price

Slide 9
Slide notes:

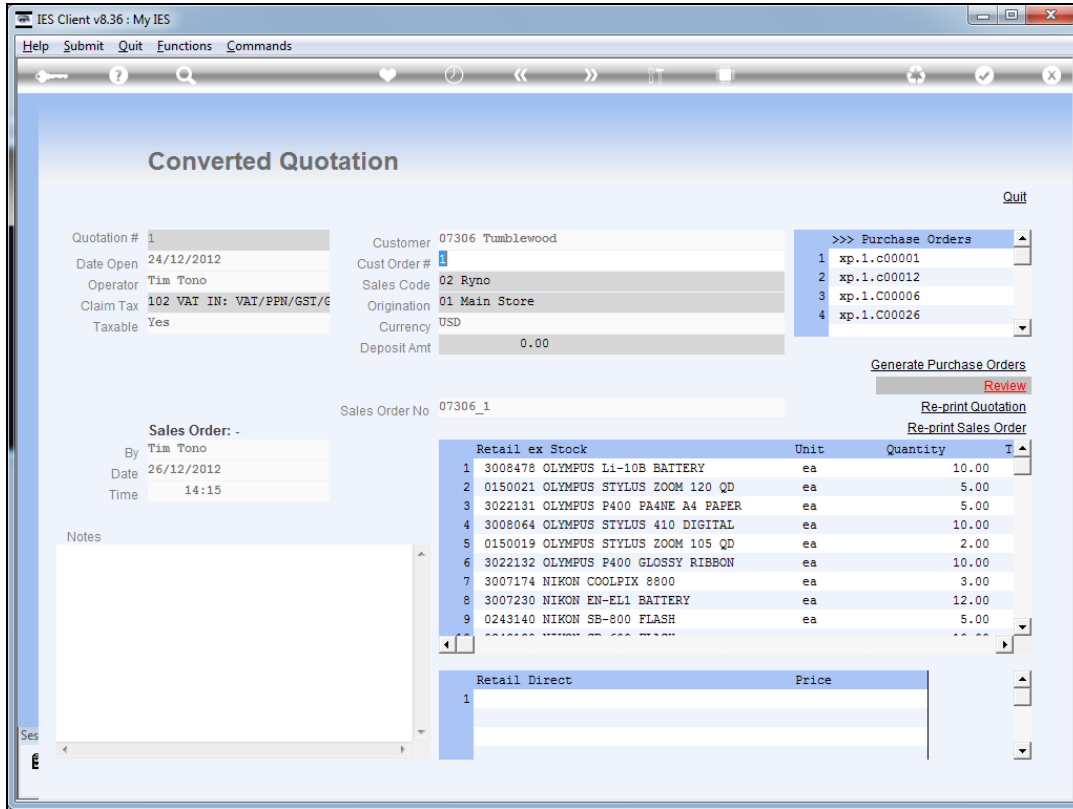


Slide 10

Slide notes: If we have not yet generated the Purchase Orders, we can do so here.

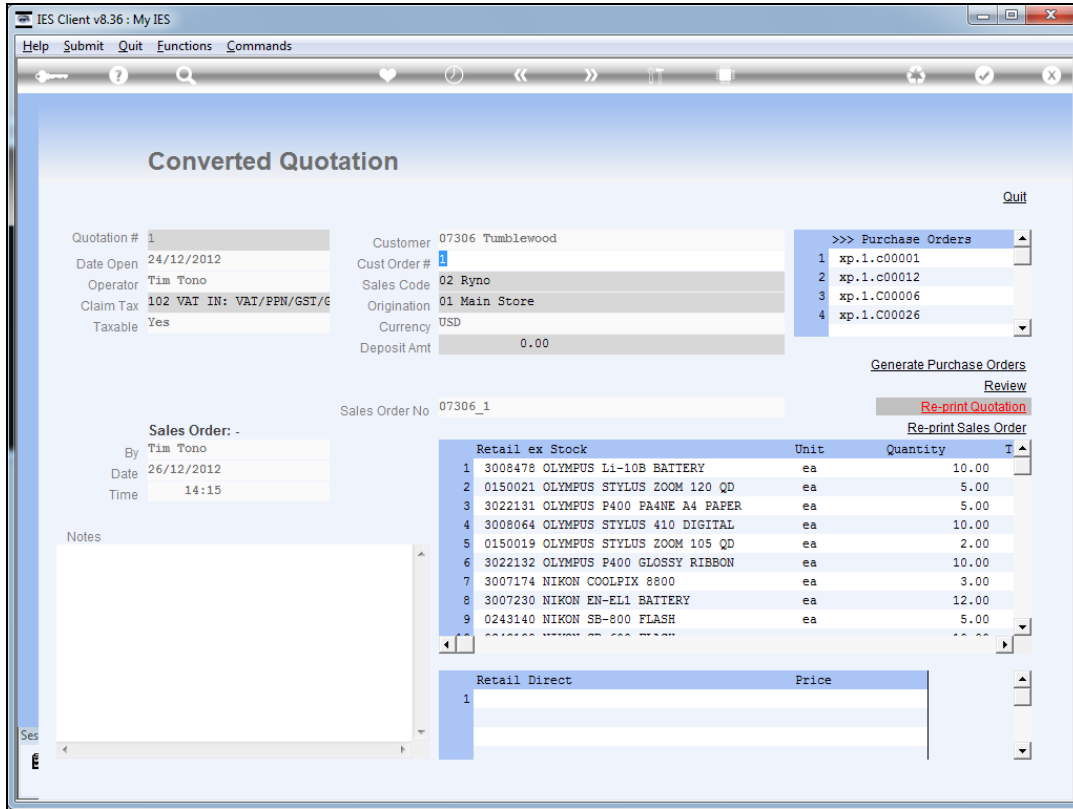


Slide 11
Slide notes:



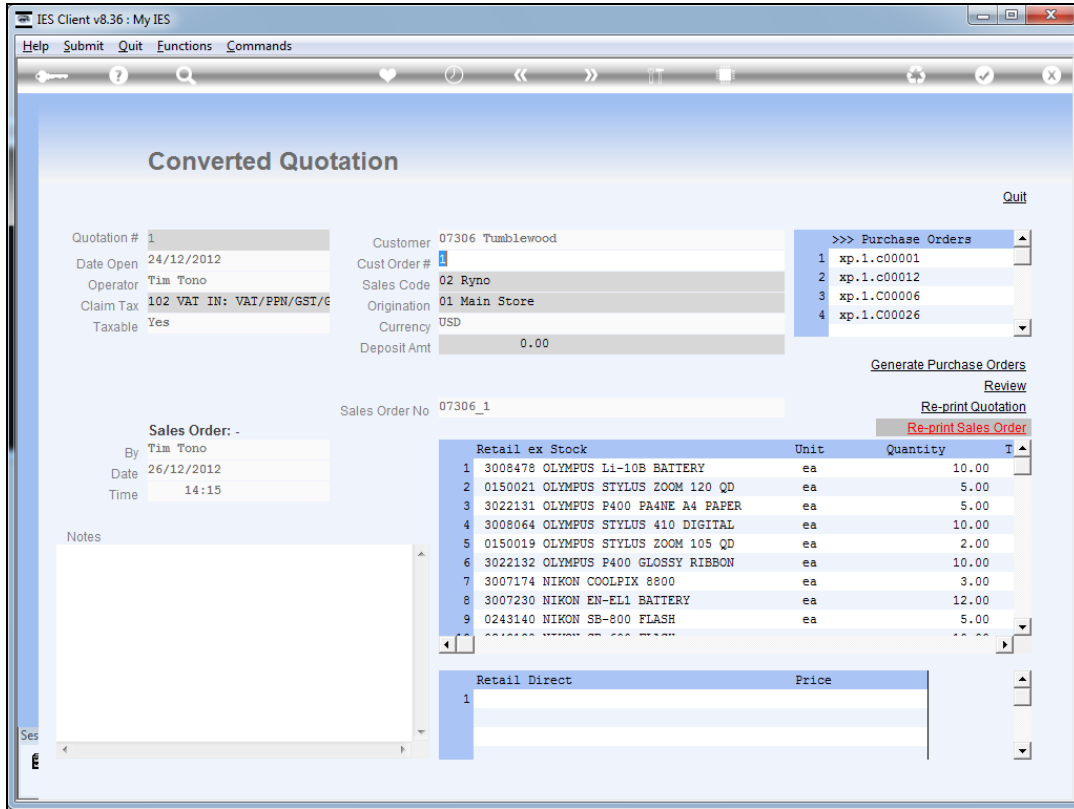
Slide 12

Slide notes: We can re-print the final review of the workflow set.

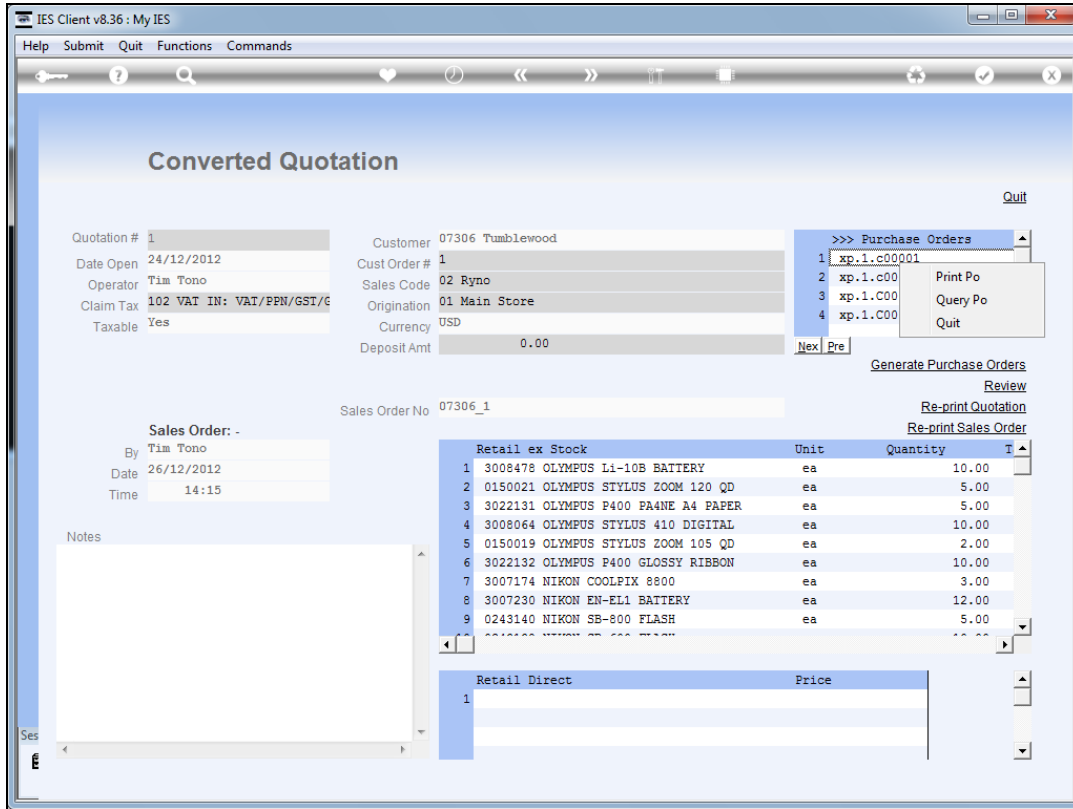


Slide 13

Slide notes: We can also re-print the final Quotation or the Sales Order.

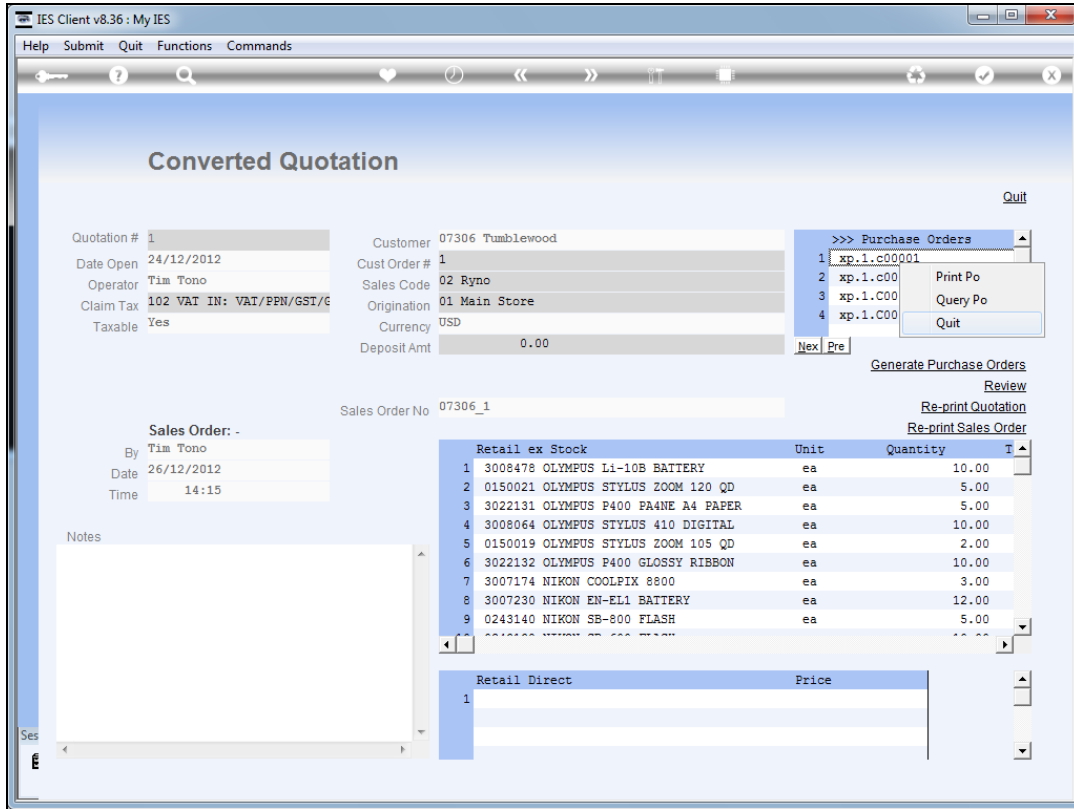


Slide 14
Slide notes:

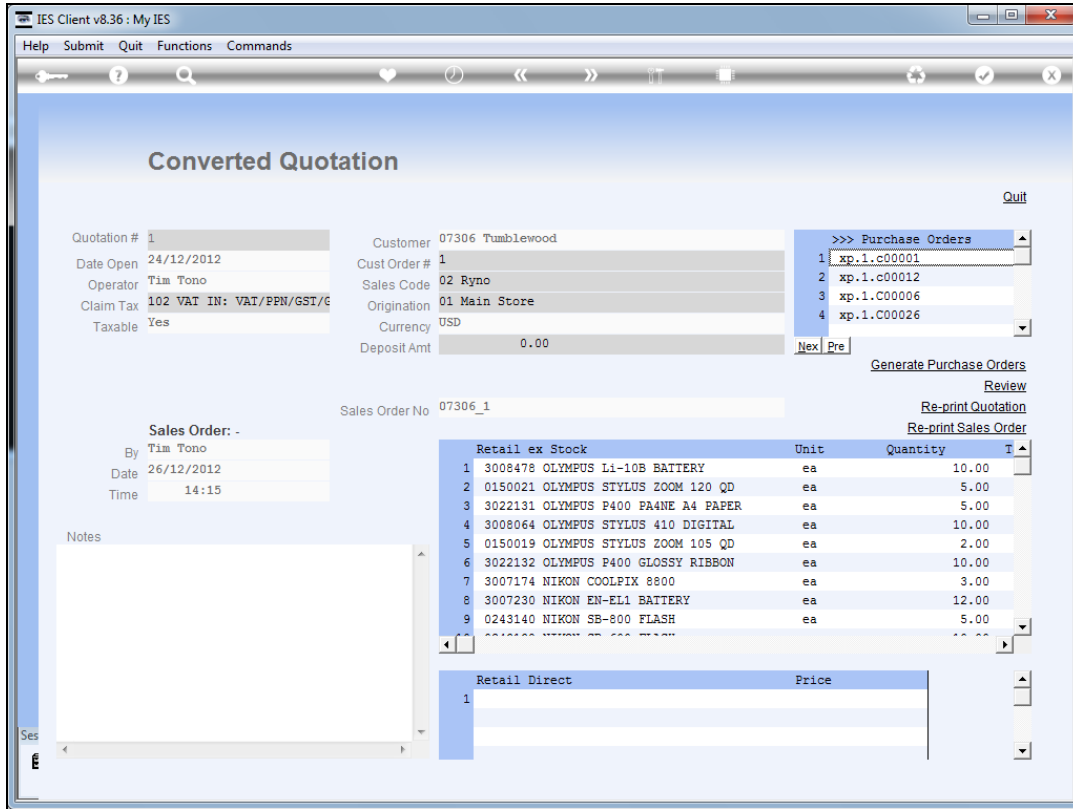


Slide 15

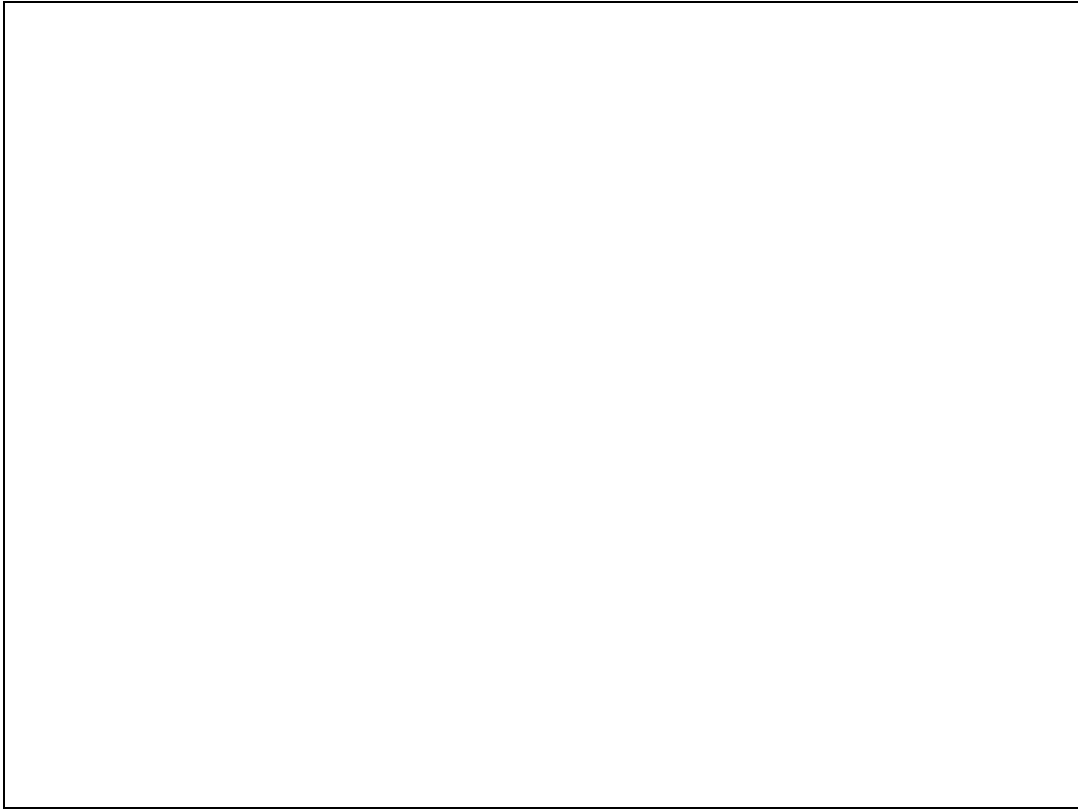
Slide notes: And we can re-print or query any of the present Purchase Orders.



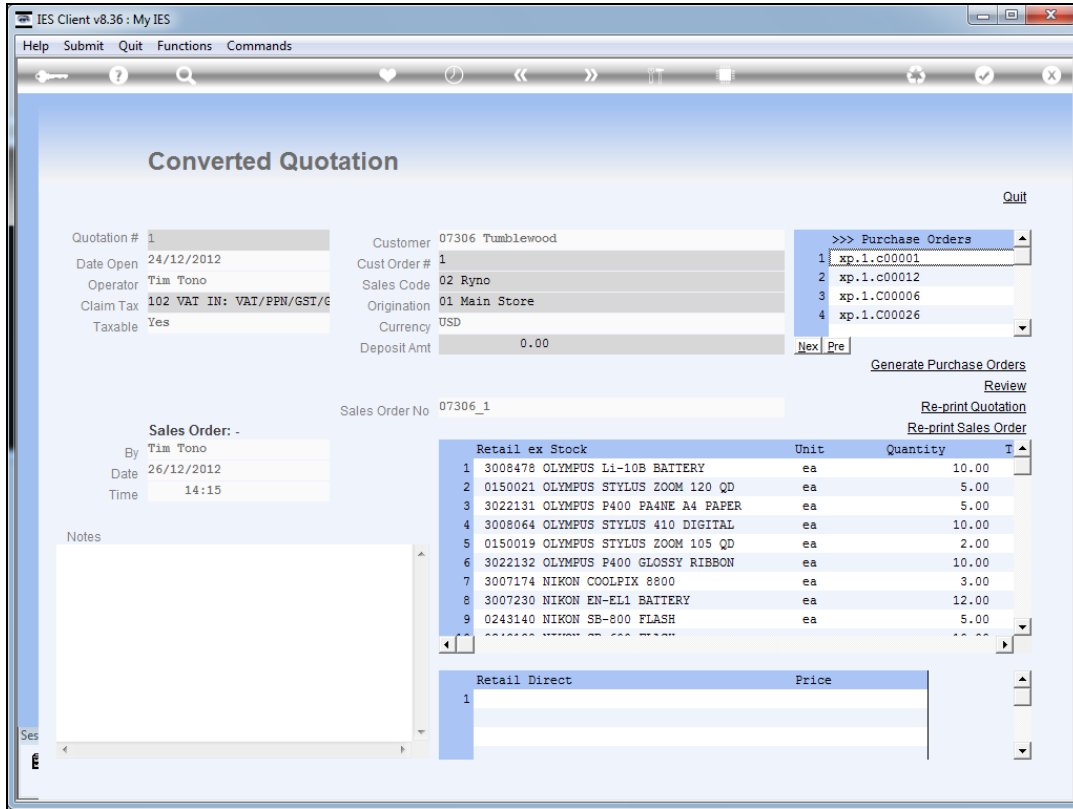
Slide 16
Slide notes:



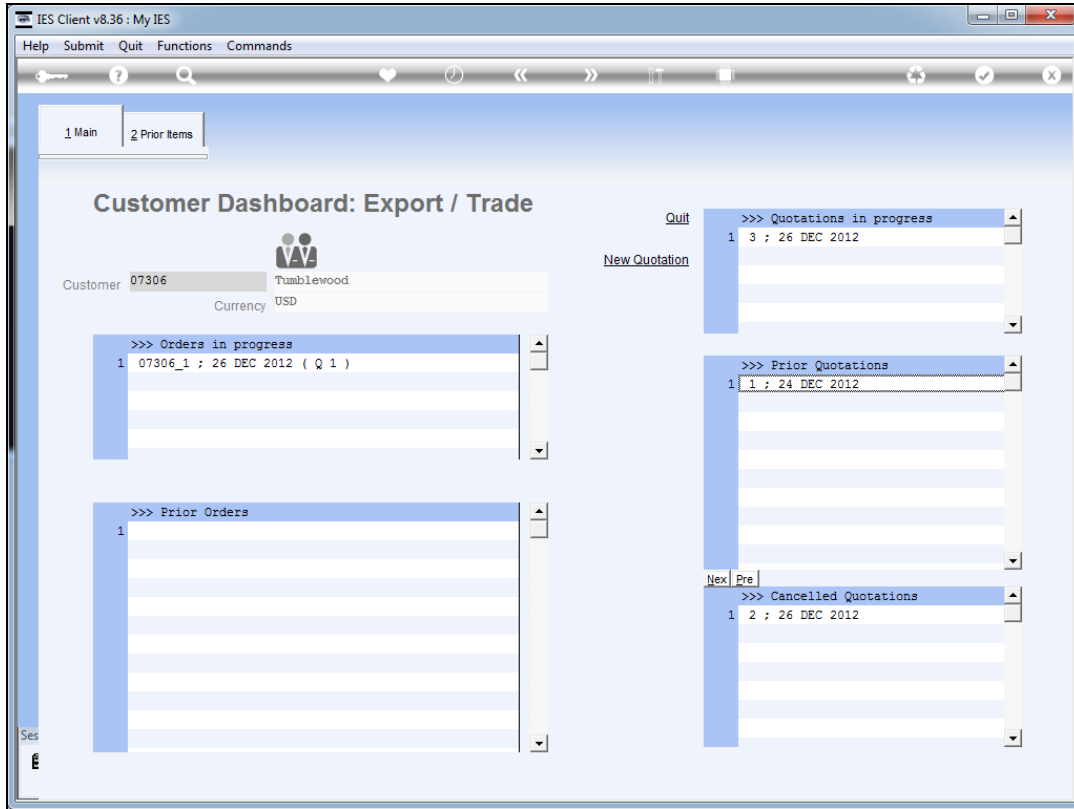
Slide 17
Slide notes:



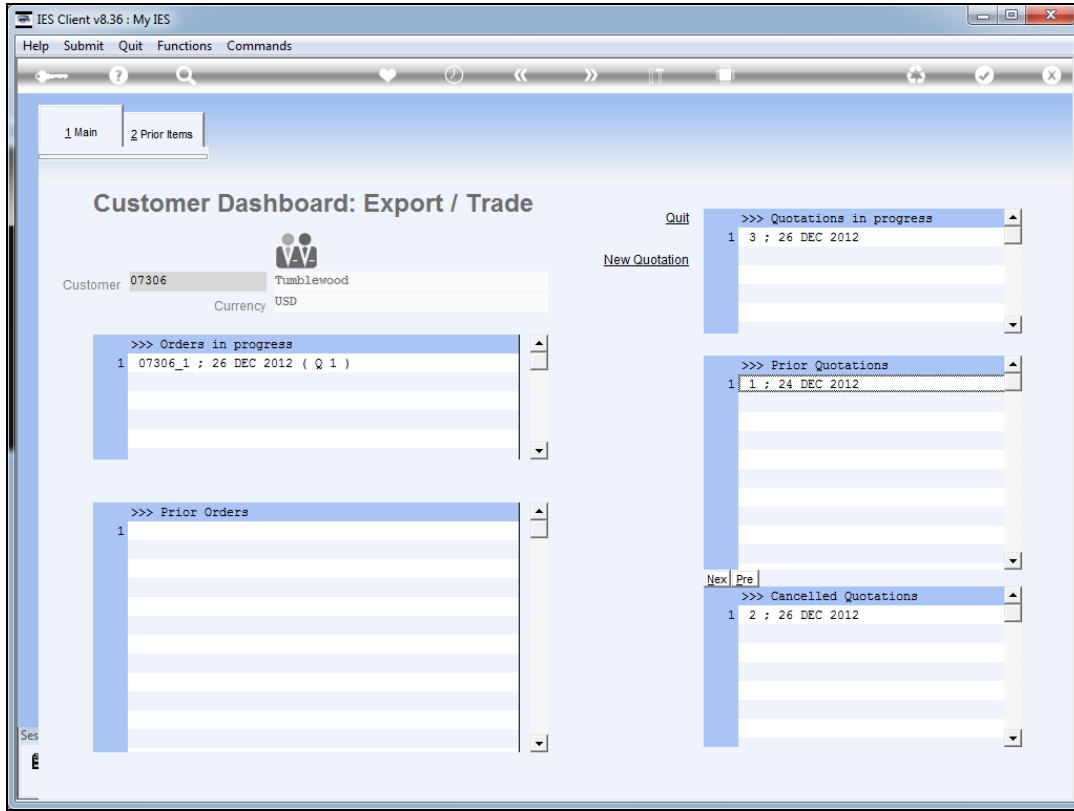
Slide 18
Slide notes:



Slide 19
Slide notes:

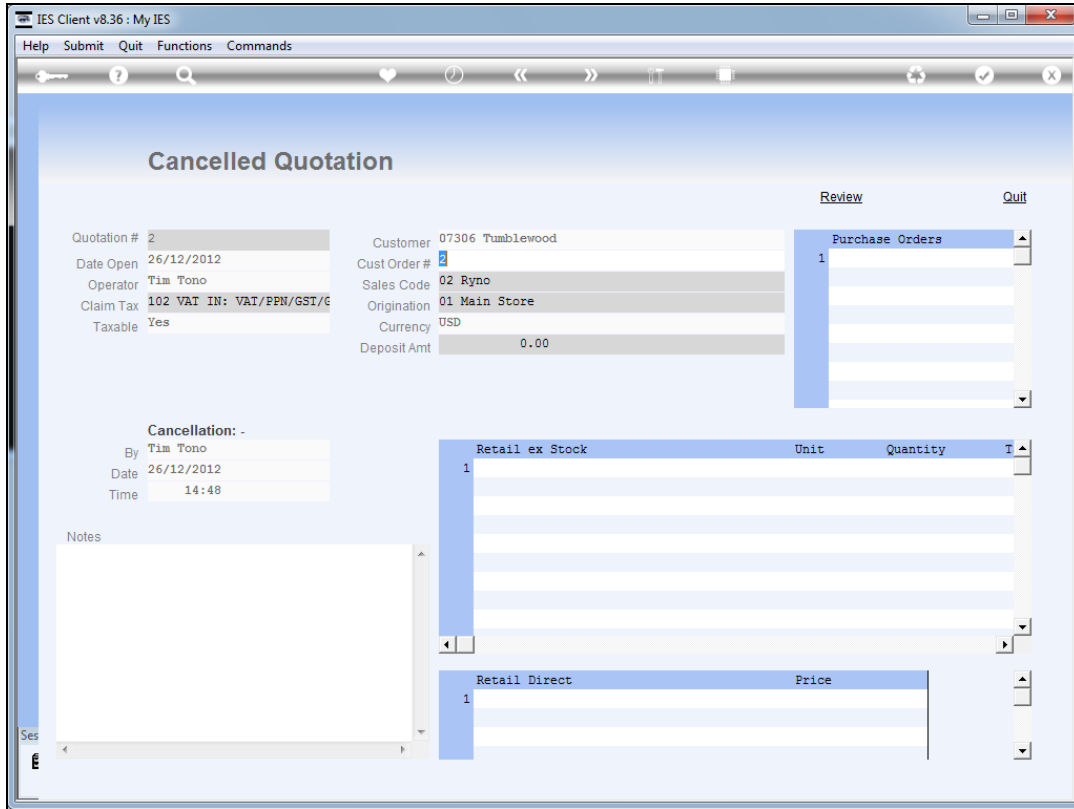


Slide 20
Slide notes:



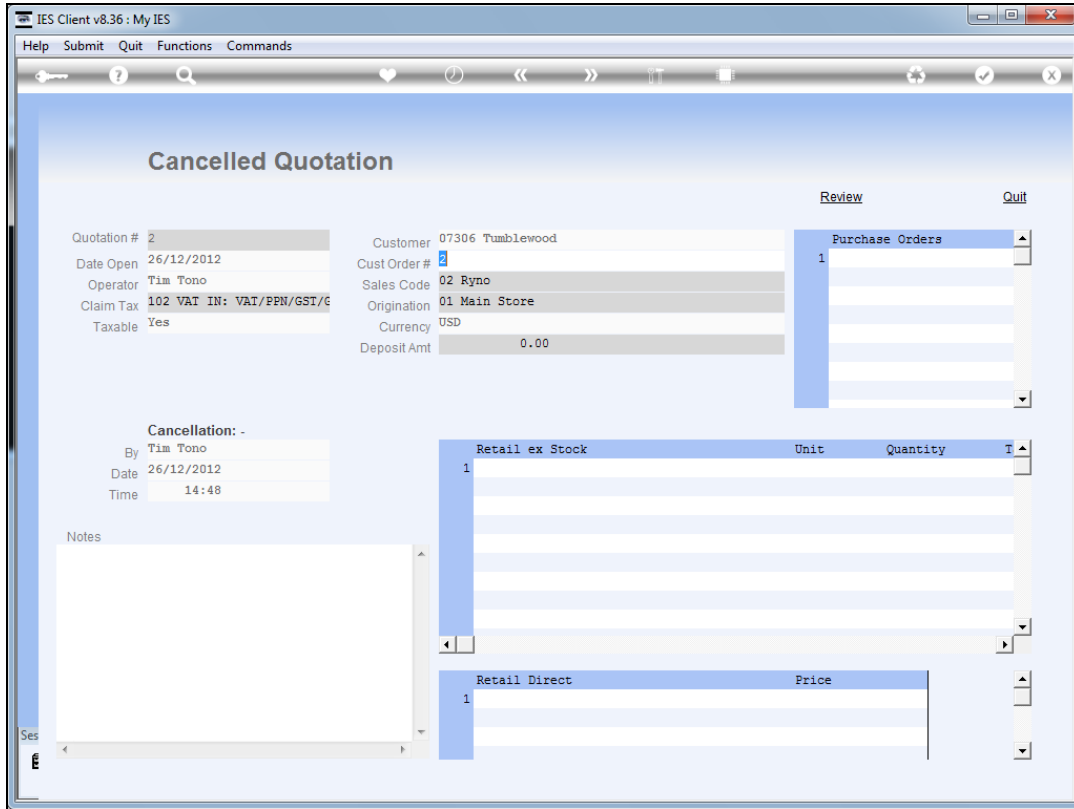
Slide 21

Slide notes: Cancelled quotations can also be drilled.

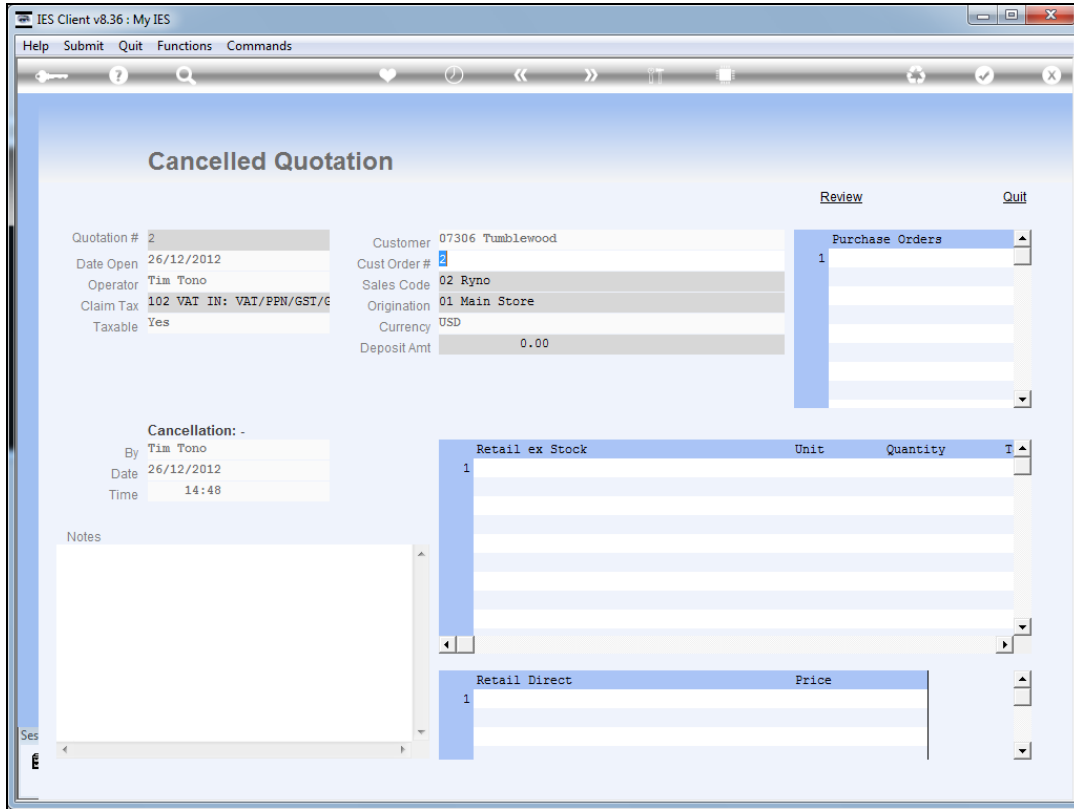


Slide 22

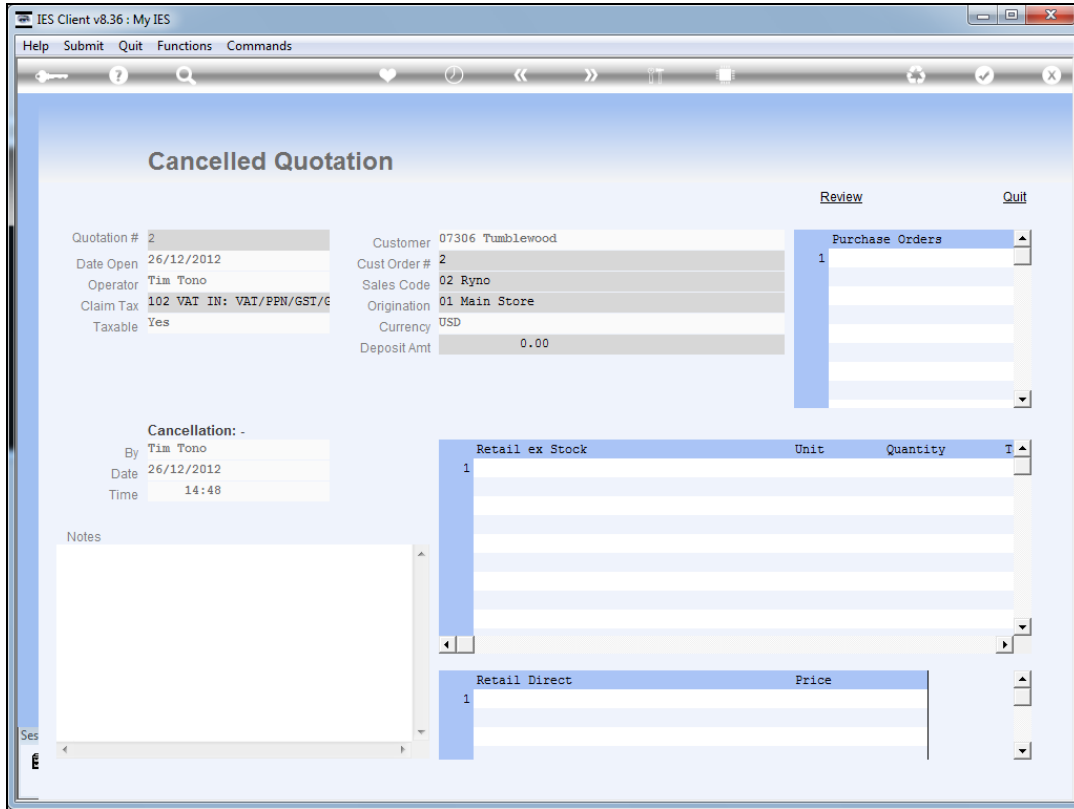
Slide notes: And this will reveal the cancellation details, as well as the reason why, if it was recorded at the Notes.



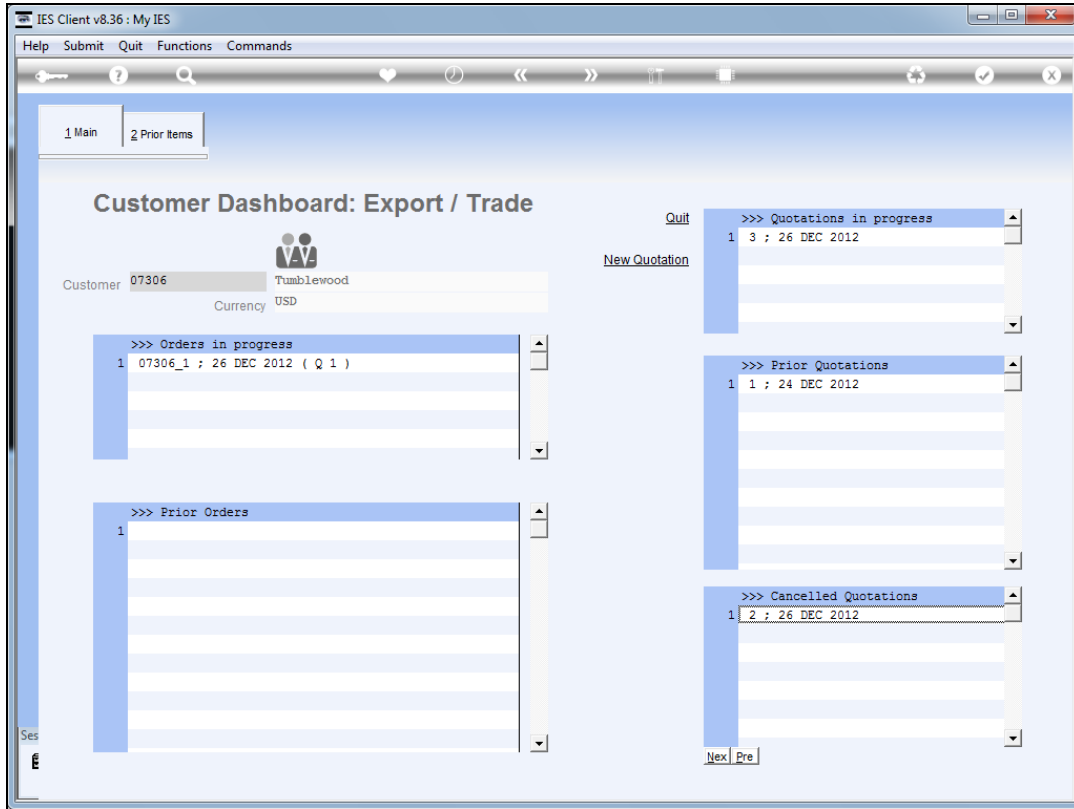
Slide 23
Slide notes:



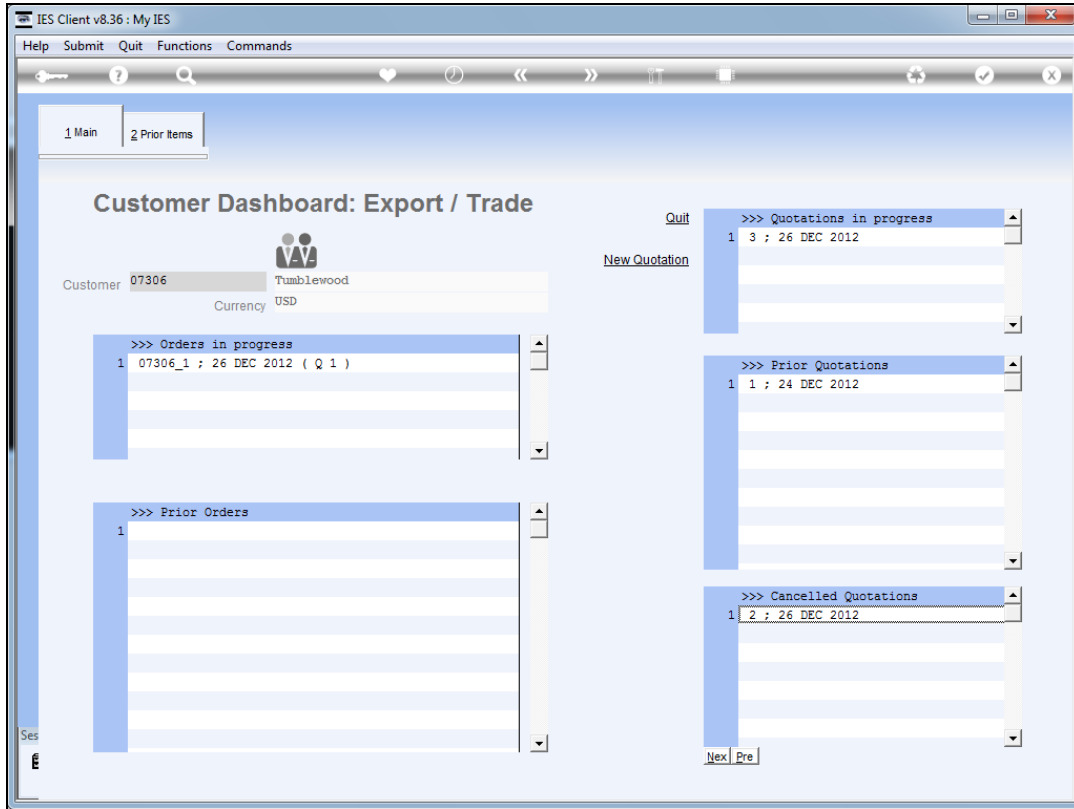
Slide 24
Slide notes:



Slide 25
Slide notes:



Slide 26
Slide notes:



Slide 27
Slide notes: