

Slide 1

Slide notes: When the Customer accepts the quotation, we can confirm and generate the Customer Sales Order.

IES Client v8.36 : My IES

Help Submit Quit Functions Commands

Customer Quotation - Export / Trade

Sales Code	02 Ryno	Customer	Tumblewood	Commit Sales Order
Cust Order	1	Account	07306	Print Deposit Invoice
Origination	01 Main Store	Deposit Amt	0.00	Process Deposit Receipt
Tax Status	Taxable	Currency	LOCAL USD	Quit
Operator	Tim Tono	Avail Credit	1,000,000,000.00	

Stock Code	Store	Description	Cust Price	Qty	Tax	Incl Value
1 3008478	01	OLYMPUS L1-10B BATTERY	127.28	10.00	127.28	1,400.08
2 0150021	01	OLYMPUS STYLUS ZOOM 120 QD	290.90	5.00	145.45	1,599.95
3 3022131	01	OLYMPUS P400 PA4NE A4 PAPER	54.55	5.00	27.28	300.03
4 3008064	01	OLYMPUS STYLUS 410 DIGITAL	180.00	10.00	180.00	1,980.00
5 0150019	01	OLYMPUS STYLUS ZOOM 105 QD	180.00	2.00	36.00	396.00
6 3022132	01	OLYMPUS P400 GLOSSY RIBBON	36.36	10.00	36.36	399.96
7 3007174	01	NIKON COOLPIX 8800	409.10	3.00	122.73	1,350.03
8 3007230	01	NIKON EN-EL1 BATTERY	113.63	12.00	136.36	1,499.92
9 0243140	01	NIKON SB-600 FLASH	295.46	5.00	147.73	1,625.03
10 0243138	01	NIKON SB-600 FLASH	227.28	10.00	227.28	2,500.08
11 3022308	01	CANON PLUS 8.5x11 20 GLOSSY	21.82	2.00	4.36	48.00
12 3022300	01	CANON MATTE 8.5x11 50	127.28	12.00	152.74	1,680.10
13 3104290	01	CANON BP-511/514 LITH-ION B	127.28	20.00	254.56	2,800.16

Nett 2,247.39 24,721.20

Ship To: 11413 - 1263 STREET, Suneria

Warehouse instructions

Slide 2
Slide notes:

IES Client v8.36 : My IES

Help Submit Quit Functions Commands

Customer Quotation - Export / Trade

Sales Code 02 Ryno	Customer Tumblewood	Commit Sales Order
Cust Order 1	Account 07306	Print Deposit Invoice
Origination 01 Main Store	Deposit Amt 0.00	Process Deposit Receipt
Tax Status Taxable	Currency LOCAL USD	
Operator Tim Tono	Avail Credit 1,000,000,000.00	Quit

Stock Code	Store	Description	Cust Price	Qty	Tax	Incl Value	
1 3008478	01	OLYMPUS L1-10B BATTERY	127.28	10.00	127.28	1,400.08	
2 0150021	01	OLYMPUS STYLUS ZOOM 120 QD	290.90	5.00	145.45	1,599.95	
3 3022131	01	OLYMPUS P400 PA4NE A4 PAPER	54.55	5.00	27.28	300.03	
4 3008064	01	OLYMPUS STYLUS 410 DIGITAL	180.00	10.00	180.00	1,980.00	
5 0150019	01	OLYMPUS STYLUS ZOOM 105 QD	180.00	2.00	36.00	396.00	
6 3022132	01	OLYMPUS P400 GLOSSY RIBBON	36.36	10.00	36.36	399.96	
7 3007174	01	NIKON COOLPIX 8800	409.10	3.00	122.73	1,350.03	
8 3007230	01	NIKON EN-EL1 BATTERY	113.63	12.00	136.36	1,499.92	
9 0243140	01	NIKON SB-800 FLASH	295.46	5.00	147.73	1,625.03	
10 0243138	01	NIKON SB-600 FLASH	227.28	10.00	227.28	2,500.08	
11 3022308	01	CANON PLUS 8.5x11 20 GLOSSY	21.82	2.00	4.36	48.00	
12 3022300	01	CANON MATTE 8.5x11 50	127.28	12.00	152.74	1,680.10	
13 3104290	01	CANON BP-511/514 LITH-ION B	127.28	20.00	254.56	2,800.16	

Nett 2,247.39 24,721.20

Ship To: 11413 - 1263 STREET, Sumera

Warehouse instructions:

Slide 3
Slide notes:

IES Client v8.36 : My IES

Help Submit Quit Functions Commands

Customer Quotation - Export / Trade

Sales Code	02 Ryno	Customer	Tumblewood	Commit Sales Order
Cust Order	1	Account	07306	Print Deposit Invoice
Origination	01 Main Store	Deposit Amt	0.00	Process Deposit Receipt
Tax Status	Taxable	Currency	LOCAL USD	Quit
Operator	Tim Tono	Avail Credit	1,000,000,000.00	

Stock Code	Store	Description	Cust Price	Qty	Tax	Incl Value
1 3008478	01	OLYMPUS L1-10B BATTERY	127.28	10.00	127.28	1,400.08
2 0150021	01	OLYMPUS STYLUS ZOOM 120 QD	290.90	5.00	145.45	1,599.95
3 3022131	01	OLYMPUS P400 PA4NE A4 PAPER	54.55	5.00	27.28	300.03
4 3008064	01	OLYMPUS STYLUS 410 DIGITAL	180.00	10.00	180.00	1,980.00
5 0150019	01	OLYMPUS STYLUS ZOOM 105 QD	180.00	2.00	36.00	396.00
6 3022132	01	OLYMPUS P400 GLOSSY RIBBON	36.36	10.00	36.36	399.96
7 3007174	01	NIKON COOLPIX 8800	409.10	3.00	122.73	1,350.03
8 3007230	01	NIKON EN-EL1 BATTERY	113.63	12.00	136.36	1,499.92
9 0243140	01	NIKON SB-600 FLASH	295.46	5.00	147.73	1,625.03
10 0243138	01	NIKON SB-600 FLASH	227.28	10.00	227.28	2,500.08
11 3022308	01	CANON PLUS 8.5x11 20 GLOSSY	21.82	2.00	4.36	48.00
12 3022300	01	CANON MATTE 8.5x11 50	127.28	12.00	152.74	1,680.10
13 3104290	01	CANON BP-511/514 LITH-ION B	127.28	20.00	254.56	2,800.16

Nett 2,247.39 24,721.20

Ship To: 11413 - 1263 STREET, Suneria

Warehouse instructions

Slide 4

Slide notes: If there is a Deposit to be processed, then we may do so now before committing the Sales Order.

IES Client v8.36 : My IES

Help Submit Quit Functions Commands

Customer Quotation - Export / Trade

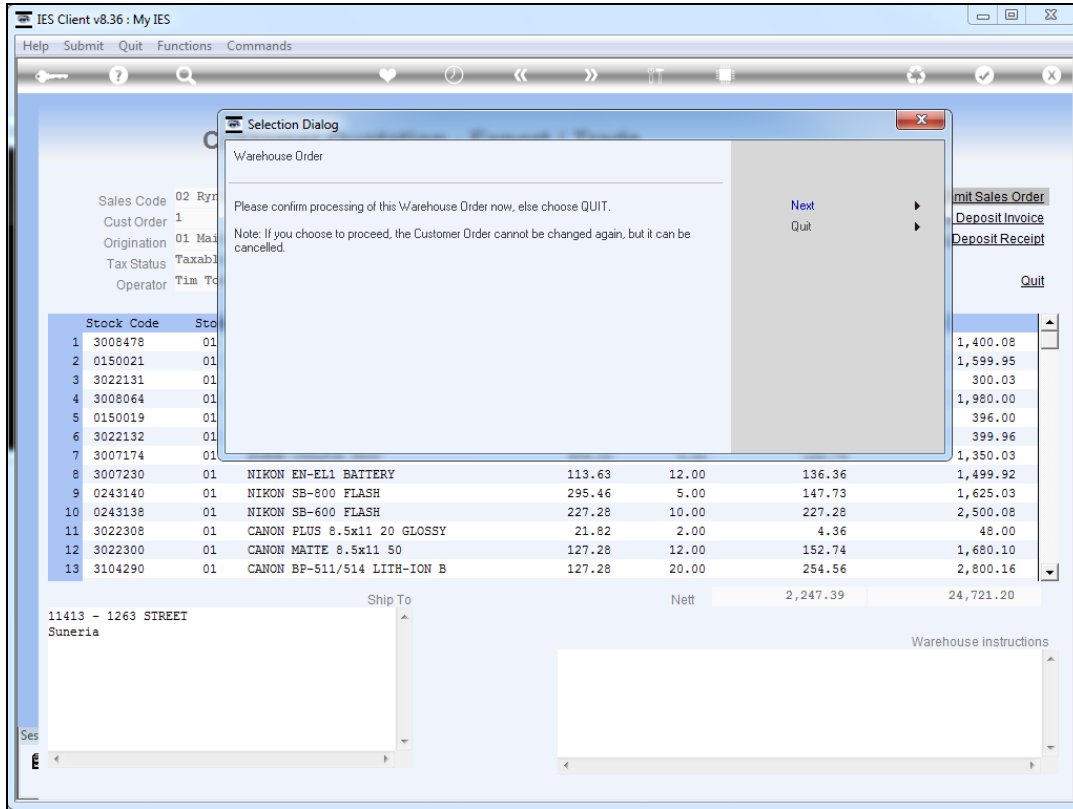
Sales Code 02 Ryno	Customer Tumblewood	Commit Sales Order
Cust Order 1	Account 07306	Print Deposit Invoice
Origination 01 Main Store	Deposit Amt 0.00	Process Deposit Receipt
Tax Status Taxable	Currency LOCAL USD	Quit
Operator Tim Tono	Avail Credit 1,000,000,000.00	

Stock Code	Store	Description	Cust Price	Qty	Tax	Incl Value	
1 3008478	01	OLYMPUS L1-10B BATTERY	127.28	10.00	10.00	127.28	1,400.08
2 0150021	01	OLYMPUS STYLUS ZOOM 120 QD	290.90	5.00	5.00	145.45	1,599.95
3 3022131	01	OLYMPUS P400 PA4NE A4 PAPER	54.55	5.00	5.00	27.28	300.03
4 3008064	01	OLYMPUS STYLUS 410 DIGITAL	180.00	10.00	10.00	180.00	1,980.00
5 0150019	01	OLYMPUS STYLUS ZOOM 105 QD	180.00	2.00	2.00	36.00	396.00
6 3022132	01	OLYMPUS P400 GLOSSY RIBBON	36.36	10.00	10.00	36.36	399.96
7 3007174	01	NIKON COOLPIX 8800	409.10	3.00	3.00	122.73	1,350.03
8 3007230	01	NIKON EN-EL1 BATTERY	113.63	12.00	12.00	136.36	1,499.92
9 0243140	01	NIKON SB-600 FLASH	295.46	5.00	5.00	147.73	1,625.03
10 0243138	01	NIKON SB-600 FLASH	227.28	10.00	10.00	227.28	2,500.08
11 3022308	01	CANON PLUS 8.5x11 20 GLOSSY	21.82	2.00	2.00	4.36	48.00
12 3022300	01	CANON MATTE 8.5x11 50	127.28	12.00	12.00	152.74	1,680.10
13 3104290	01	CANON BP-511/514 LITH-ION B	127.28	20.00	20.00	254.56	2,800.16
Nett						2,247.39	24,721.20

Ship To: 11413 - 1263 STREET, Suneria

Warehouse instructions:

Slide 5
Slide notes:



Slide 6

Slide notes: When we choose "Next" here, the Customer Sales Order is generated.

The screenshot shows the IES Client v8.36: My IES application window. The main window title is "Customer Quotation - Export / Trade". It contains several data entry fields and a table of items.

Customer Information:

- Sales Code: 02 Ryno
- Cust Order: 1
- Origination: 01 Main Store
- Tax Status: Taxable
- Operator: Tim Tono
- Customer: Tumblewood
- Account: 07306
- Deposit Amt: 0.00
- Currency: LOCAL USD
- Avail Credit: 1,000,000,000.00

Buttons: Commit Sales Order, Print Deposit Invoice, Process Deposit Receipt, Quit

Table:

Stock Code	Store	Description	Cust Price	Qty	Tax	Incl Value
1 3008478	01	OLYMPUS I1-10B BATTERY	127.28	10.00	127.28	1,400.08
2 0150021	01	OLYMPUS STYLUS			145.45	1,599.95
3 3022131	01	OLYMPUS P400 F			27.28	300.03
4 3008064	01	OLYMPUS STYLUS			180.00	1,980.00
5 0150019	01	OLYMPUS STYLUS			36.00	396.00
6 3022132	01	OLYMPUS P400 G			36.36	399.96
7 3007174	01	NIKON COOLPIX			122.73	1,350.03
8 3007230	01	NIKON EN-EL1 B			136.36	1,499.92
9 0243140	01	NIKON SB-600 F			147.73	1,625.03
10 0243138	01	NIKON SB-600 F			227.28	2,500.08
11 3022308	01	CANON PLUS 8.5			4.36	48.00
12 3022300	01	CANON MATTE 8.			152.74	1,680.10
13 3104290	01	CANON BP-511/514 LITH-ION B	127.28	20.00	254.56	2,800.16

Summary: Nett 2,247.39 | Incl Value 24,721.20

Ship To: 11413 - 1263 STREET, Suneria

Warehouse instructions:

File Executor Dialog:

FileName: \\127.0.0.1\bridge\ID1643251324.htm

Buttons: Open, Close, Publish

Use OPEN to open the File, or CLOSE to quit this function, or PUBLISH to store the Report in the Report warehouse.

Slide 7
Slide notes:

Customer Quotation - Export / Trade

Sales Code 02 Ryno
Cust Order 1
Origination 01 Main Store
Tax Status Taxable
Operator Tim Tono

Customer Tumblewood
Account 07306
Deposit Amt 0.00
Currency LOCAL USD
Avail Credit 1,000,000,000.00

[Commit Sales Order](#)
[Print Deposit Invoice](#)
[Process Deposit Receipt](#)
[Quit](#)

Stock Code	Store	Description	Cust Price	Qty	Tax	Incl Value
1 3008478	01	OLYMPUS I1-10B BATTERY	127.28	10.00	127.28	1,400.08
2 0150021	01	OLYMPUS STYLUS			145.45	1,599.95
3 3022131	01	OLYMPUS P400 F			27.28	300.03
4 3008064	01	OLYMPUS STYLUS			180.00	1,980.00
5 0150019	01	OLYMPUS STYLUS			36.00	396.00
6 3022132	01	OLYMPUS P400 G			36.36	399.96
7 3007174	01	NIKON COOLPIX			122.73	1,350.03
8 3007230	01	NIKON EN-EL1 B			136.36	1,499.92
9 0243140	01	NIKON SB-600 F			147.73	1,625.03
10 0243138	01	NIKON SB-600 F			227.28	2,500.08
11 3022308	01	CANON PLUS 8.5			4.36	48.00
12 3022300	01	CANON MATTE 8.			152.74	1,680.10
13 3104290	01	CANON BP-511/514 LITH-ION B	127.28	20.00	254.56	2,800.16

Nett 2,247.39 24,721.20

Ship To: 11413 - 1263 STREET, Suneria

Warehouse instructions:

Slide 8
Slide notes:

The screenshot shows the IES Client v8.36: My IES application window. The main window title is "Customer Quotation - Export / Trade". The interface includes a menu bar (Help, Infobab, Connections, Logon, Logoff, Companion, Wizard, How do I, DataMarts, Business Modules, Action Focus, Option Select) and a toolbar. The main content area is divided into several sections:

- Customer Information:** Customer: Tumblewood, Account: 07306, Deposit Amt: 0.00, Currency: LOCAL USD, Avail Credit: 1,000,000,000.00.
- Sales Order Information:** Sales Code: 02 Ryno, Cust Order: 1, Origination: 01 Main Store, Tax Status: Taxable, Operator: Tim Tono.
- Actions:** Commit Sales Order, Print Deposit Invoice, Process Deposit Receipt, Quit.
- Table:** A table with columns: Stock Code, Store, Description, Cust Price, Qty, Tax, Incl Value. It lists 13 items including OLYMPUS and NIKON products.
- Summary:** Nett 2,247.39, Incl Value 24,721.20.
- Ship To:** 11413 - 1263 STREET, Suneria.
- Warehouse instructions:** A text area for additional instructions.

A "File Executor" dialog box is overlaid on the table, showing the file name: \\127.0.0.1\bridge\ID1643251324.htm. It has buttons for "Open", "Close", and "Publish". Below the buttons, it says: "Use OPEN to open the File, or CLOSE to quit this function, or PUBLISH to store the Report in the Report warehouse."

Slide 9
Slide notes:

Firefox

New Page 1

file:///127.0.0.1/Bridge/D1643251324.htm

The Export Co

12411 Sky Boulevard Blue Hills Tel 555-5460

ORDER CONFIRMATION

Attention	Jones	Sales Order	07306*1
Customer Name	Tumblewood	Dated	26 DEC 2012
Address	PO Box 10332, Sueria		
Phone	021 322 55555	Produced by	Tim Tono
Fax			
e-mail	jones@tumblewood.com		

Item Code	Description	Quantity	Unit	Unit Price USD	Amount
1 3008478	OLYMPUS LI-10B BATTERY	10.00	EACH	127.28	1,272.80
2 0150021	OLYMPUS STYLUS ZOOM 120 QD KIT	5.00	EACH	290.90	1,454.50
3 3022131	OLYMPUS P400 P4ANE A4 PAPER 100	5.00	EACH	54.55	272.75
4 3008064	OLYMPUS STYLUS 410 DIGITAL	10.00	EACH	180.00	1,800.00
5 0150019	OLYMPUS STYLUS ZOOM 105 QD KIT	2.00	EACH	180.00	360.00
6 3022132	OLYMPUS P400 GLOSSY RIBBON 50	10.00	EACH	36.36	363.60
7 3007174	NIKON COOLPIX 8800	3.00	EACH	409.10	1,227.30
8 3007230	NIKON EN-EL1 BATTERY	12.00	EACH	113.63	1,363.56
9 0243140	NIKON SB-800 FLASH	5.00	EACH	295.46	1,477.30
10 0243138	NIKON SB-600 FLASH	10.00	EACH	227.28	2,272.80
11 3022308	CANON PLUS 8.5x11 20 GLOSSY	2.00	EACH	21.82	43.64
12 3022300	CANON MATTE 8.5x11 50	12.00	EACH	127.28	1,527.36
13 3104290	CANON BP-511/514 LITH-ION BATTER	20.00	EACH	127.28	2,545.60
14 3002096	CANON A95 DIGITAL	10.00	EACH	585.46	5,854.60
15 3022265	CANON BCI-6PM PHOTO MAGENTA INK	20.00	EACH	31.90	638.00
				Sub Total	22,473.81
				Tax	2,247.39
				Total USD	24,721.20

Slide 10

Slide notes: An Order Confirmation is produced for dispatch to the Customer.

Firefox

New Page 1

file:///127.0.0.1/Bridge/D1643251324.htm

The Export Co

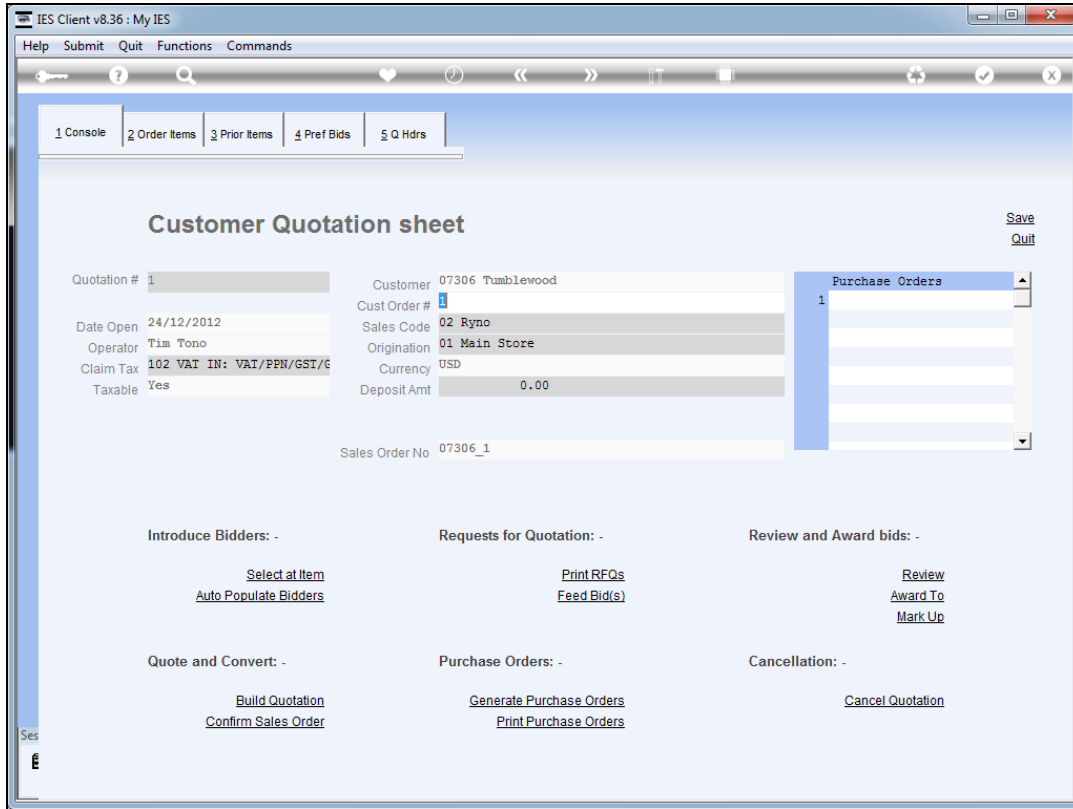
12411 Sky Boulevard Blue Hills Tel 555-5460

ORDER CONFIRMATION

Attention	Jones	Sales Order	07306*1
Customer Name	Tumblewood	Dated	26 DEC 2012
Address	PO Box 10332, Sueria		
Phone	021 322 55555	Produced by	Tim Tono
Fax			
e-mail	jones@tumblewood.com		

Item Code	Description	Quantity	Unit	Unit Price USD	Amount
1 3008478	OLYMPUS LI-10B BATTERY	10.00	EACH	127.28	1,272.80
2 0150021	OLYMPUS STYLUS ZOOM 120 QD KIT	5.00	EACH	290.90	1,454.50
3 3022131	OLYMPUS P400 P4ANE A4 PAPER 100	5.00	EACH	54.55	272.75
4 3008064	OLYMPUS STYLUS 410 DIGITAL	10.00	EACH	180.00	1,800.00
5 0150019	OLYMPUS STYLUS ZOOM 105 QD KIT	2.00	EACH	180.00	360.00
6 3022132	OLYMPUS P400 GLOSSY RIBBON 50	10.00	EACH	36.36	363.60
7 3007174	NIKON COOLPIX 8800	3.00	EACH	409.10	1,227.30
8 3007230	NIKON EN-EL1 BATTERY	12.00	EACH	113.63	1,363.56
9 0243140	NIKON SB-800 FLASH	5.00	EACH	295.46	1,477.30
10 0243138	NIKON SB-600 FLASH	10.00	EACH	227.28	2,272.80
11 3022308	CANON PLUS 8.5x11 20 GLOSSY	2.00	EACH	21.82	43.64
12 3022300	CANON MATTE 8.5x11 50	12.00	EACH	127.28	1,527.36
13 3104290	CANON BP-511/514 LITH-ION BATTER	20.00	EACH	127.28	2,545.60
14 3002096	CANON A95 DIGITAL	10.00	EACH	585.46	5,854.60
15 3022265	CANON BCI-6PM PHOTO MAGENTA INK	20.00	EACH	31.90	638.00
				Sub Total	22,473.81
				Tax	2,247.39
				Total USD	24,721.20

Slide 11
Slide notes:



Slide 12

Slide notes: And on the quotation worksheet, there now appears a Sales Order number. Before we leave this screen, we may choose to 'Generate the Purchase Orders', but if we forget, then we can still re-enter the quotation and do that.