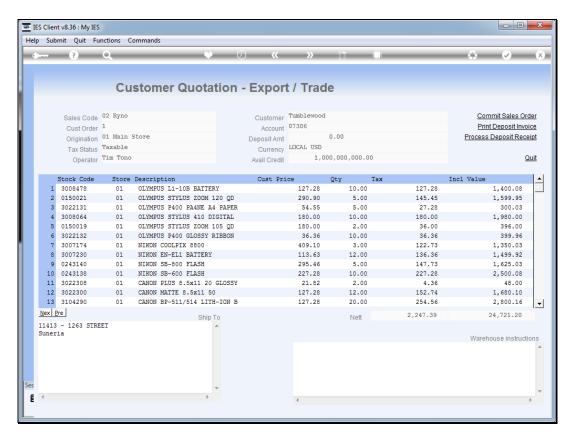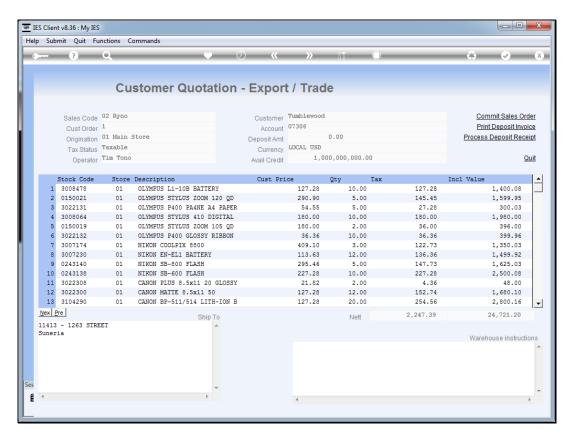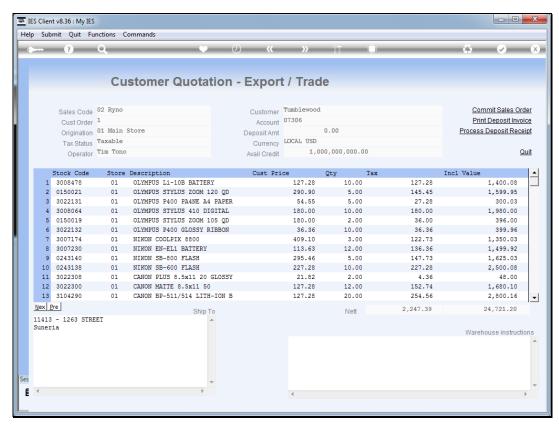Slide 1

Slide notes: When the Customer accepts the quotation, we can confirm and generate the Customer Sales Order.
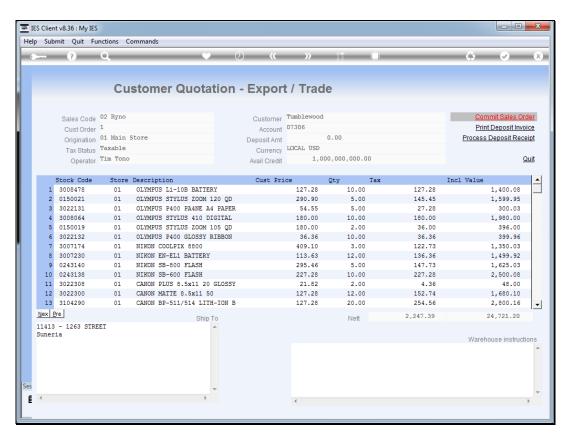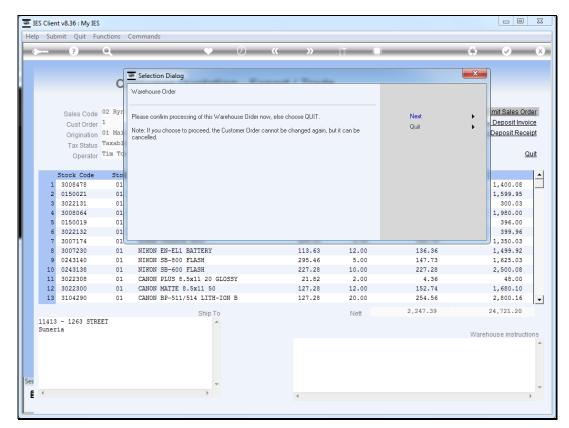
Slide 2
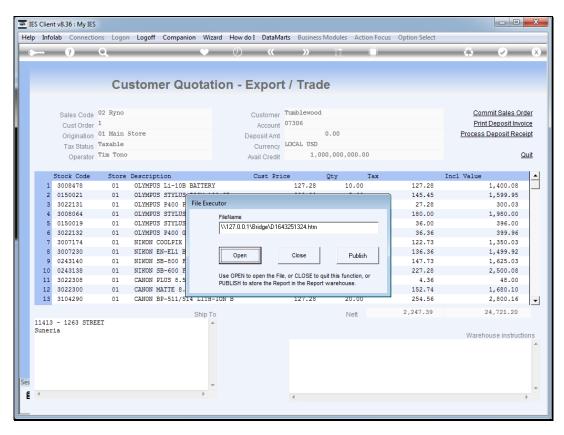
Slide notes:

Slide 3

Slide notes:

Slide 4

Slide notes: If there is a Deposit to be processed, then we may do so now before committing the Sales Order.
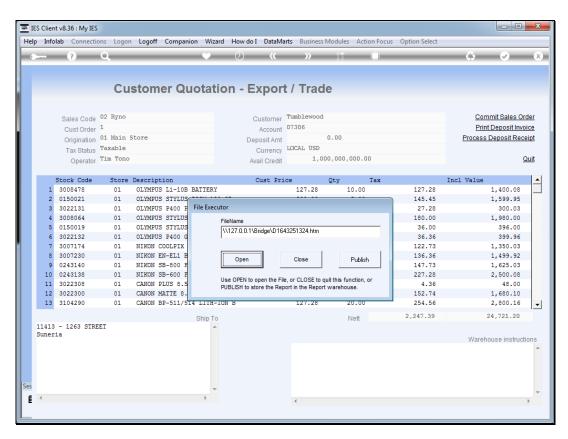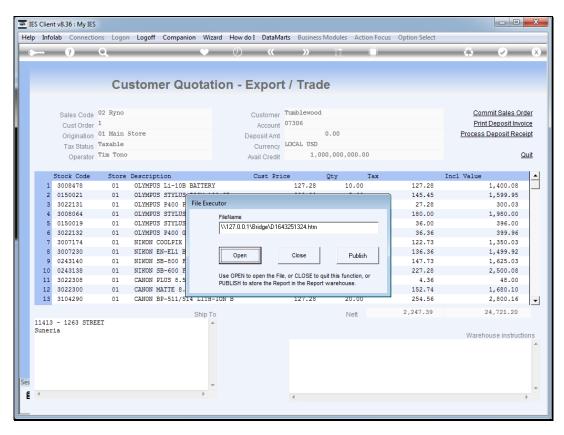
Slide 5

Slide notes:

Slide 6

Slide notes: When we choose "Next" here, the Customer Sales Order is generated.
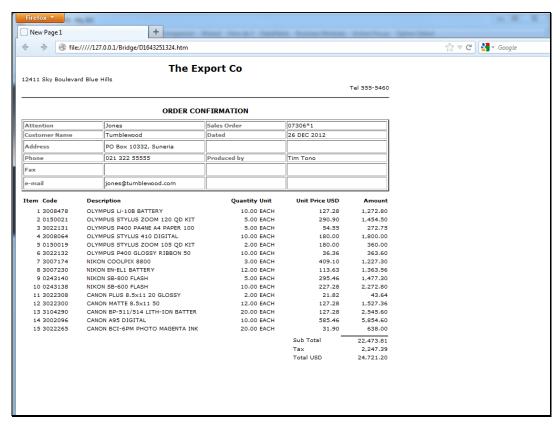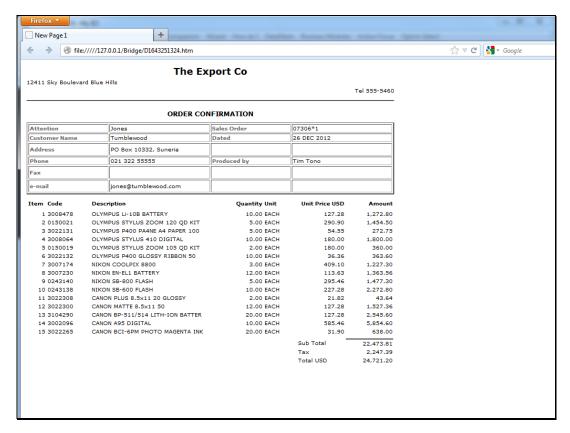
Slide 7
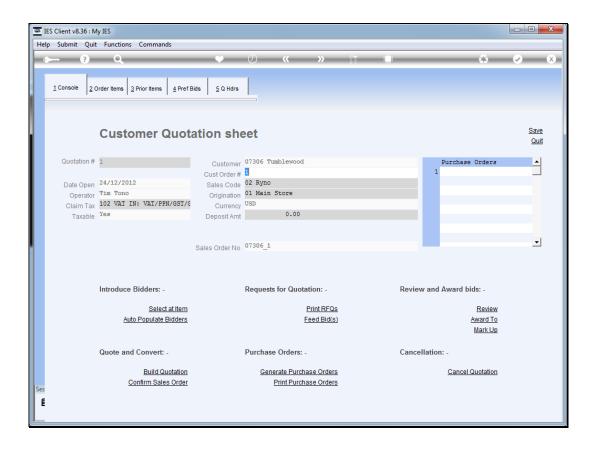Slide notes:

Slide 8
Slide notes:

Slide 9
Slide notes:

The Export Co

12411 Sky Boulevard Blue Hills

Tel 555-5460

ORDER CONFIRMATION

Attention	Jones	Sales Order	07306*1
Customer Name	Tumblewood	Dated	26 DEC 2012
Address	PO Box 10332, Suneria		
Phone	021 322 55555	Produced by	Tim Tono
Fax			
e-mail	jones@tumblewood.com		

Item	Code	Description	Quantity Unit	Unit Price USD	Amount
1	3008478	OLYMPUS Li-10B BATTERY	10.00 EACH	127.28	1,272.80
2	0150021	OLYMPUS STYLUS ZOOM 120 QD KIT	5.00 EACH	290.90	1,454.50
3	3022131	OLYMPUS P400 PA4NE A4 PAPER 100	5.00 EACH	54.55	272.75
4	3008064	OLYMPUS STYLUS 410 DIGITAL	10.00 EACH	180.00	1,800.00
5	0150019	OLYMPUS STYLUS ZOOM 105 QD KIT	2.00 EACH	180.00	360.00
6	3022132	OLYMPUS P400 GLOSSY RIBBON 50	10.00 EACH	36.36	363.60
7	3007174	NIKON COOLPIX 8800	3.00 EACH	409.10	1,227.30
8	3007230	NIKON EN-EL1 BATTERY	12.00 EACH	113.63	1,363.56
9	0243140	NIKON SB-800 FLASH	5.00 EACH	295.46	1,477.30
10	0243138	NIKON SB-600 FLASH	10.00 EACH	227.28	2,272.80
11	3022308	CANON PLUS 8.5x11 20 GLOSSY	2.00 EACH	21.82	43.64
12	3022300	CANON MATTE 8.5x11 50	12.00 EACH	127.28	1,527.36
13	3104290	CANON BP-511/514 LITH-ION BATTER	20.00 EACH	127.28	2,545.60
14	3002096	CANON A95 DIGITAL	10.00 EACH	585.46	5,854.60
15	3022265	CANON BCI-6PM PHOTO MAGENTA INK	20.00 EACH	31.90	638.00

	Sub Total	22,473.81
	Tax	2,247.39
	Total USD	24,721.20

Slide 10

Slide notes: An Order Confirmation is produced for dispatch to the Customer.

Slide 11
Slide notes:

Slide 12

Slide notes: And on the quotation worksheet, there now appears a Sales Order number. Before we leave this screen, we may choose to 'Generate the Purchase Orders', but if we forget, then we can still re-enter the quotation and do that.