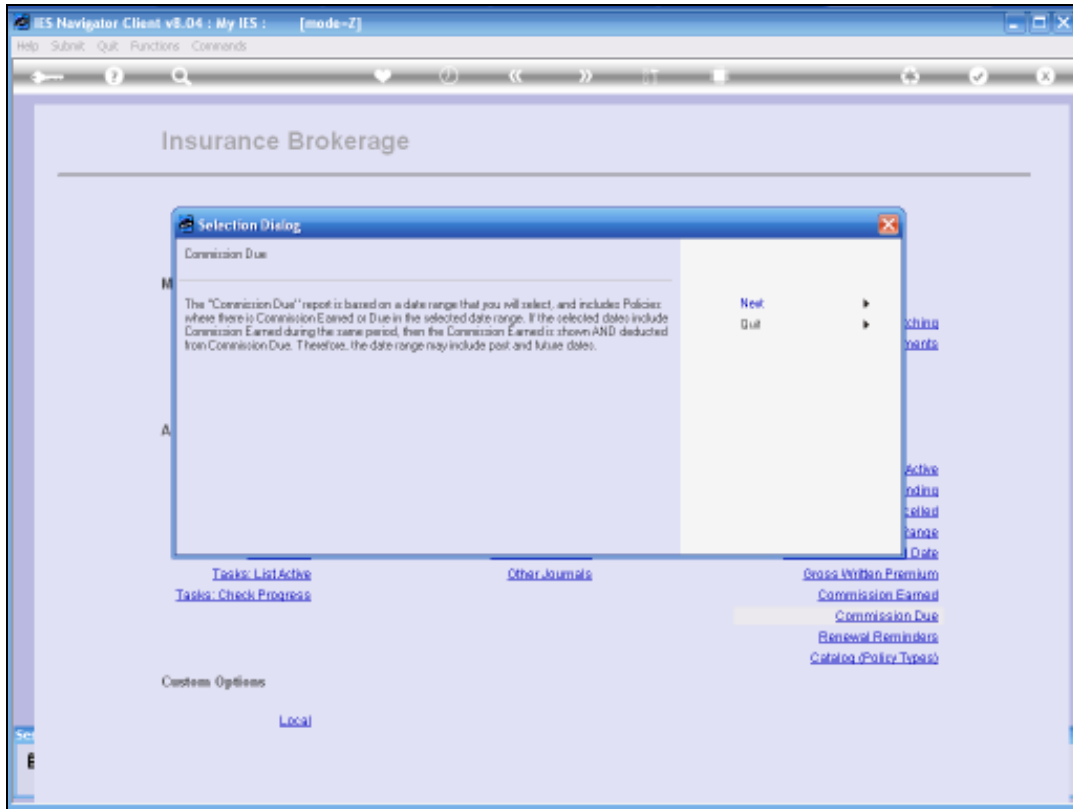
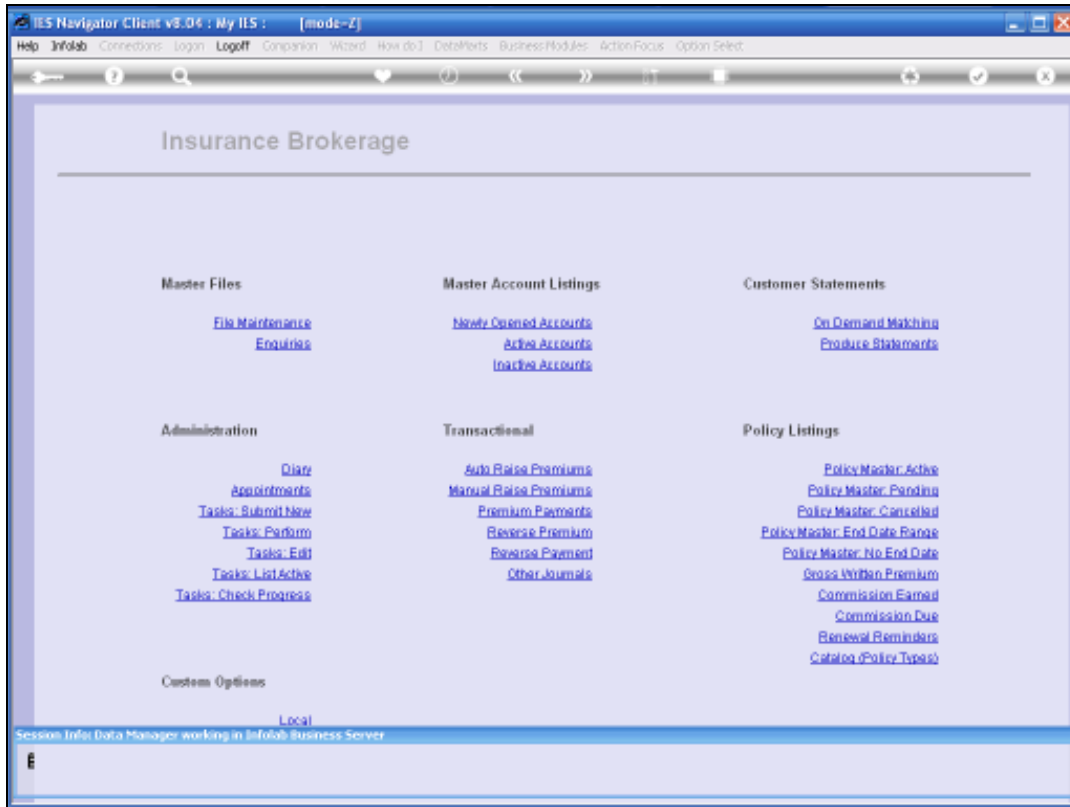


Slide 1

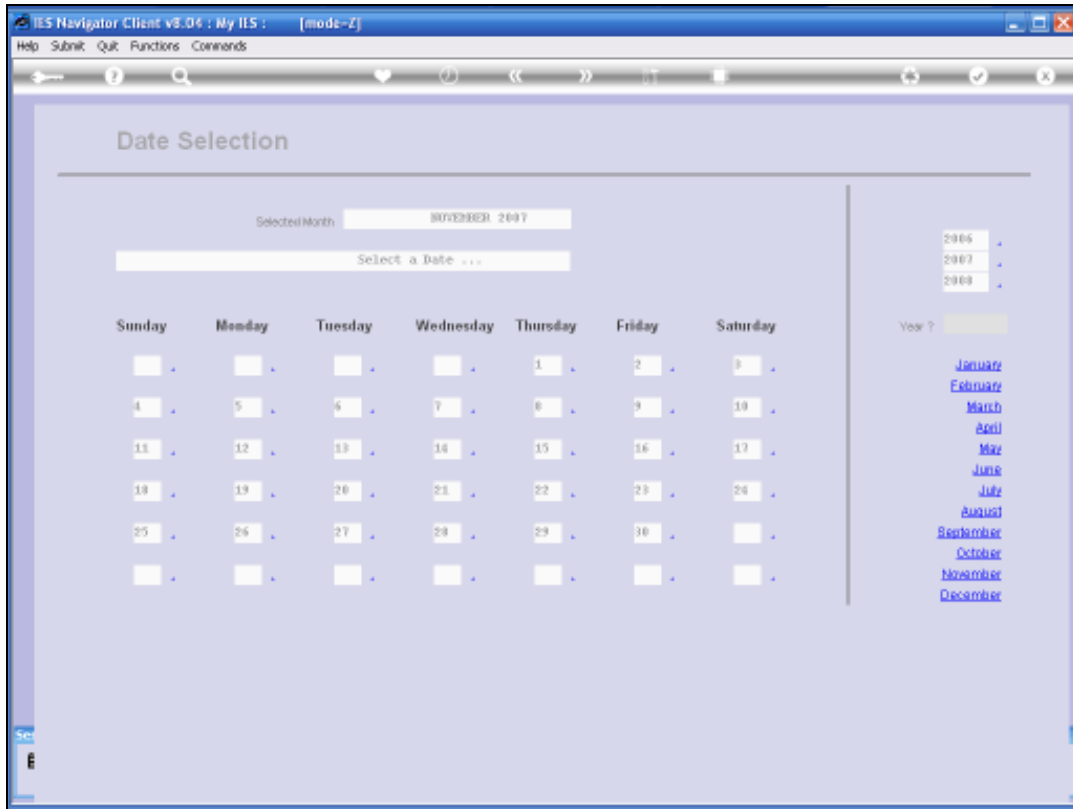
In this session we are going to look at the Commission Due Report. This Report has the capability to forecast Commission that will be Earned and we can select any Date Range, Past and Future where there is already Commission Earned on a particular Policy.



Slide 2

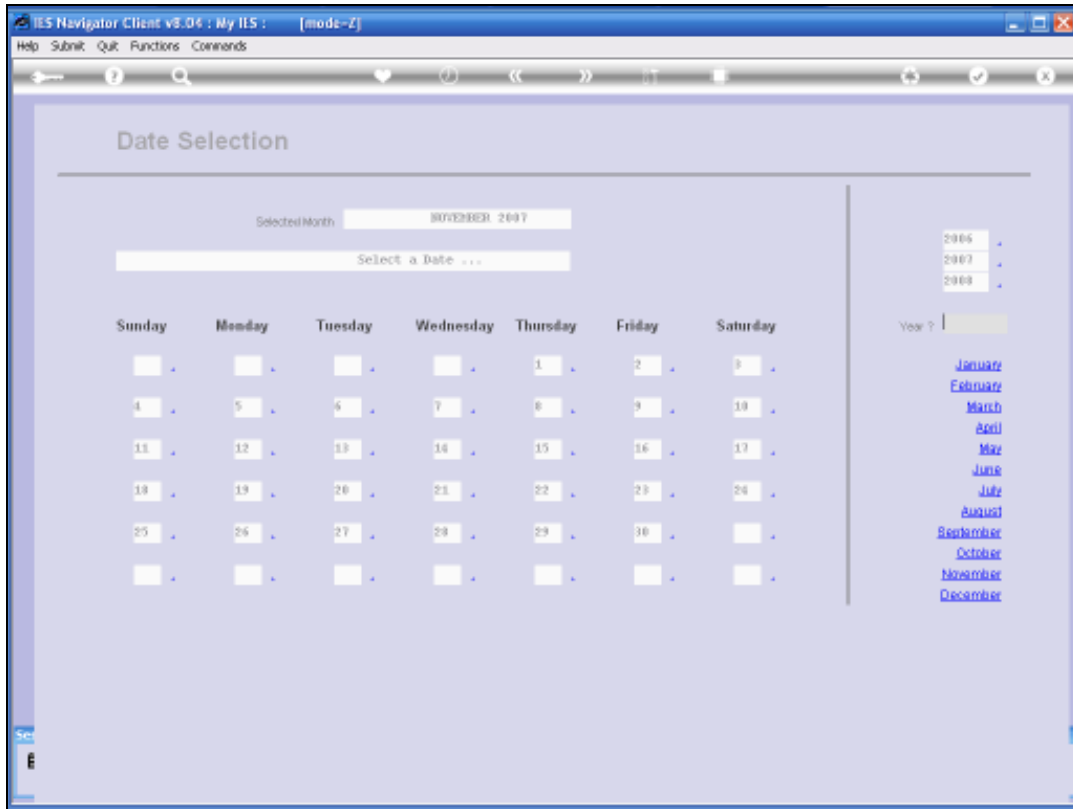


Slide 3

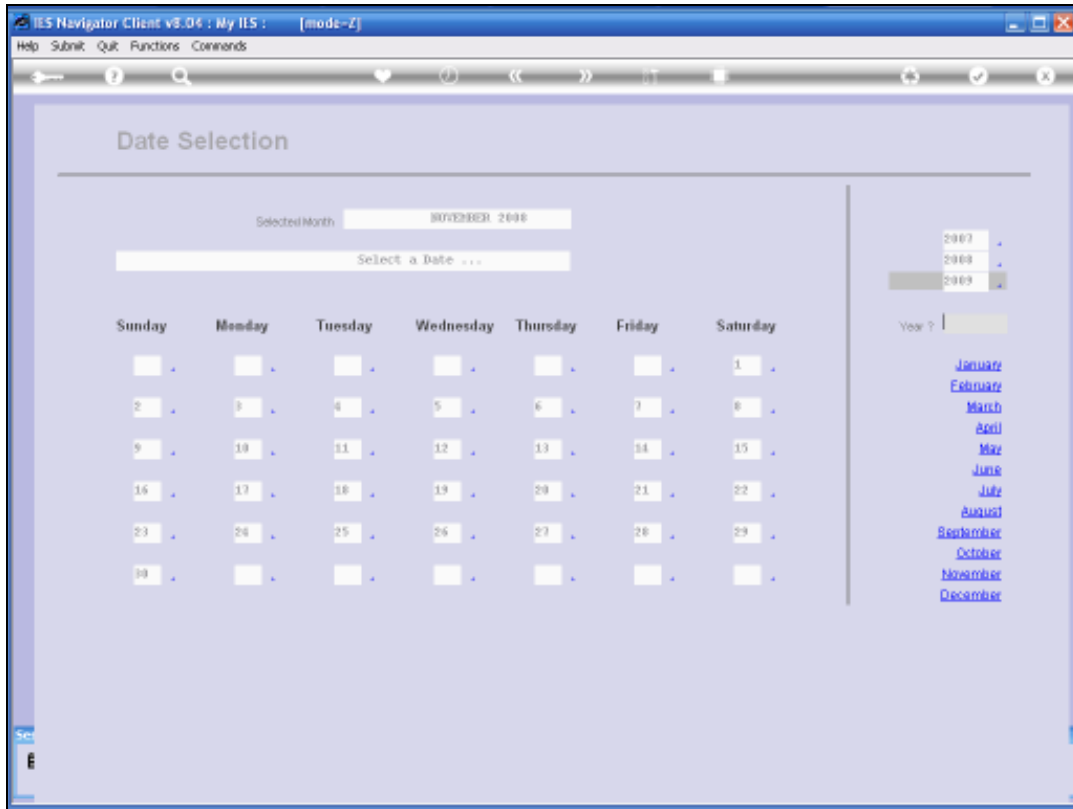


Slide 4

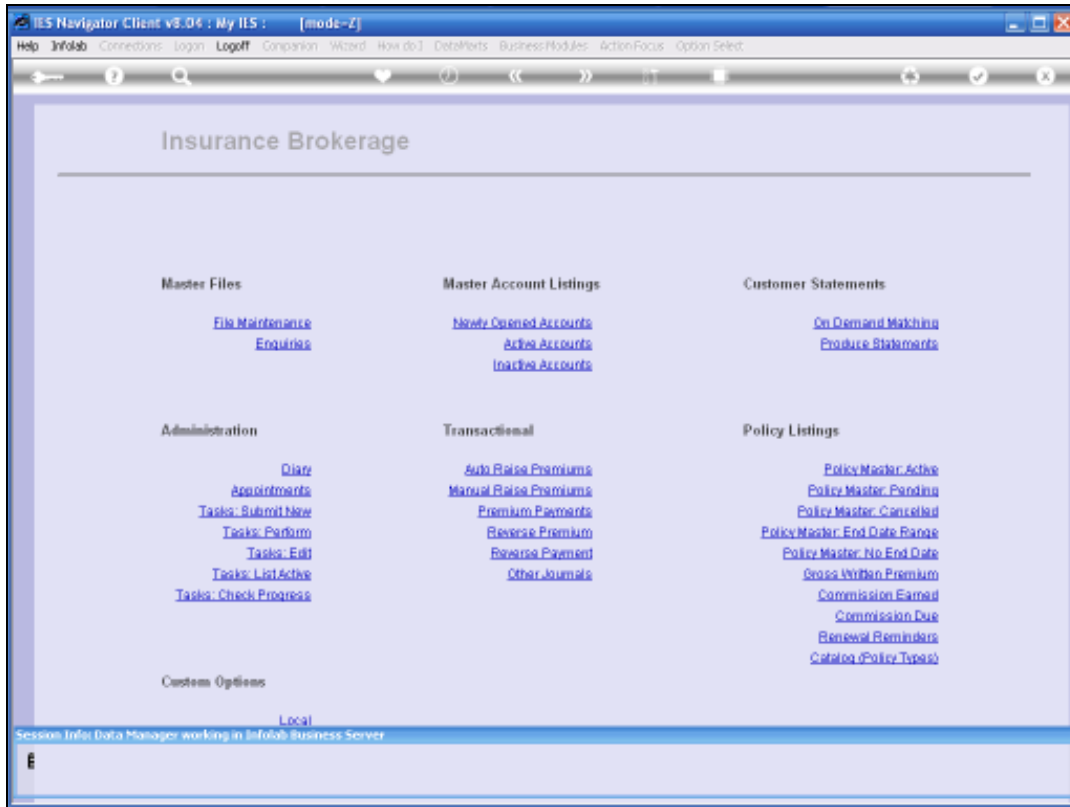
In this example I am going to Run the Report from the 1<sup>st</sup> of November 2007 and forecast up to the 1<sup>st</sup> of November 2008.



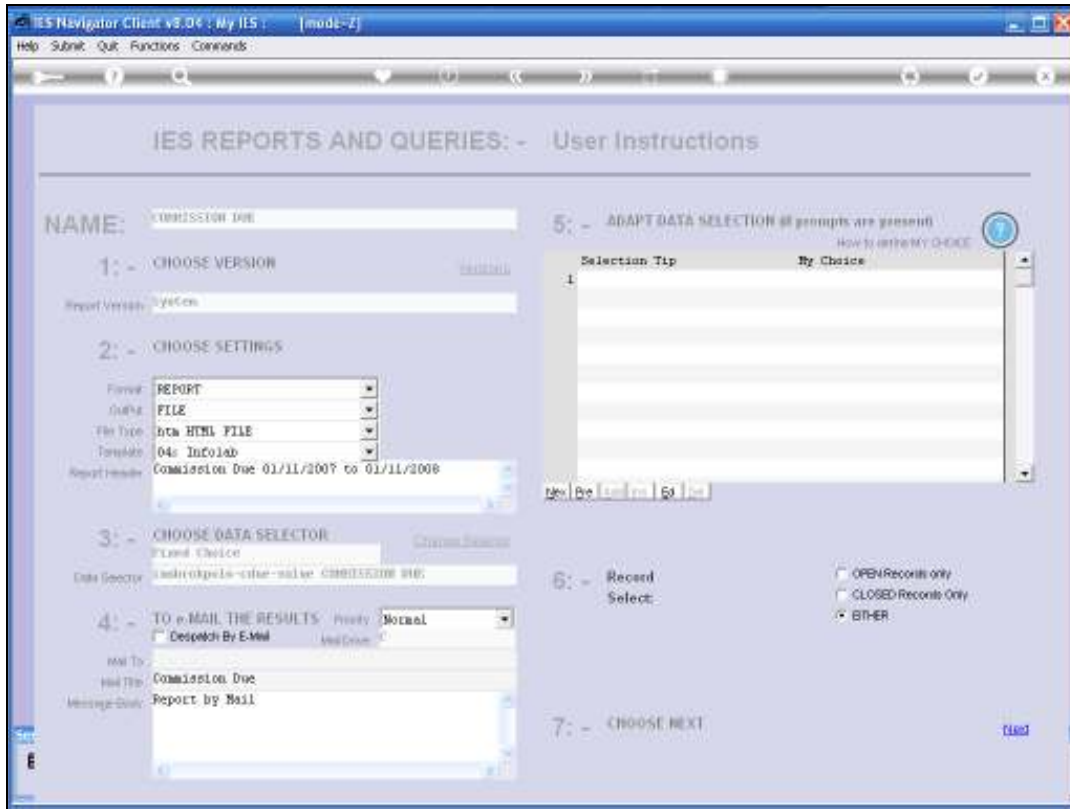
Slide 5



Slide 6



Slide 7



Slide 8



14:36:41 27 Nov 2007 page 1  
 Commission Due 01/11/2007 to 01/11/2008

Coms Due.....	Coms Earned.....	Currency.....	Fee Earner.....	Insurance Account.....	Pol...
197.36	39.48		0006: Klaus Donohoe	15 Andrew Bellow	9096
200.00	40.00		0006: Klaus Donohoe	14 Johannes Louw	4567
177.61	59.21		0006: Klaus Donohoe	14 Johannes Louw	6657
200.00	40.00		0006: Klaus Donohoe	13 Alinda Miranda	2323
-----	-----		0006: Klaus Donohoe		
774.99	178.69				
-----	-----	LOCAL R			
774.99	178.69				
-----	-----				
774.99	178.69				

Slide 9

Here we have an example of this Report.

Now this Report has been Executed on the 27<sup>th</sup> of November and the selected period is from the 1/11/2007 – 1/11/2008 and therefore we can see for the Policies shown here, that there is already Commission Earned for November and that it is shown in the 2<sup>nd</sup> column as Commission Earned, whereas the Commission still Due, between now and the 1<sup>st</sup> November 2008 is what is shown in the 1st column, i.e. Commission due. That is the prime purpose of this particular Report.

We also see the Currency and the Fee Earner of course and the Insurance Account.